

# 4 Types of Problems

Coaching Problem Solving &  
Developing People Toyota Style

# Learning Session Outline

- 4 Types of Problem Framework
- Type 1 – Troubleshooting
- Type 2 – Gap from Standard
- Type 3 – Target State
- Type 4 – Innovation
- Summary

# Background - Lean / Toyota



Toyota Kamigo  
Overhead



Kamigo  
Entrance



Taiichi  
Ohno



Precision & Machine  
Intensive

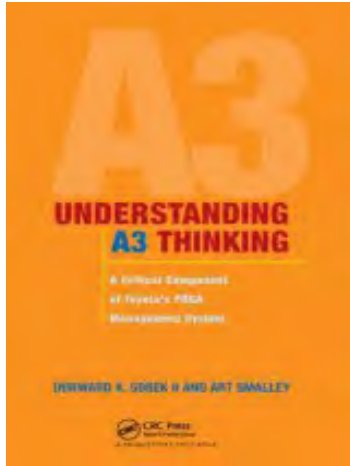


Lower Volume &  
Higher Mix



High Volume &  
Lower Mix

# Other Background - Work

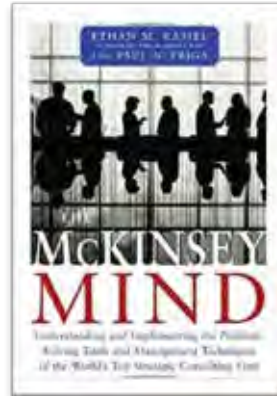


[www.artoflean.com](http://www.artoflean.com)





# Other Background - Stuff



# TPS Development Timeline

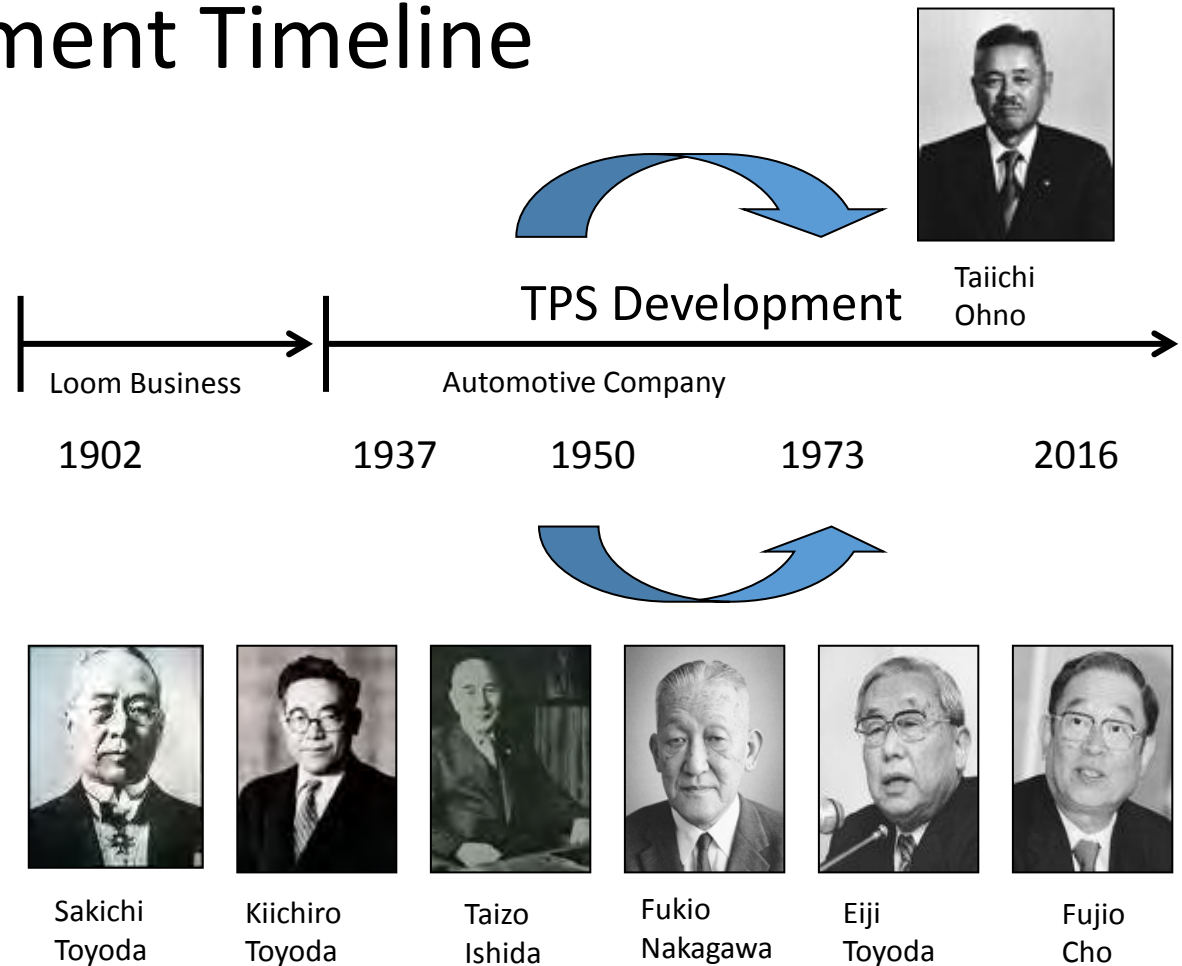
## Western Influences:

Mass Production & moving conveyor lines

Scientific Principles Of Management

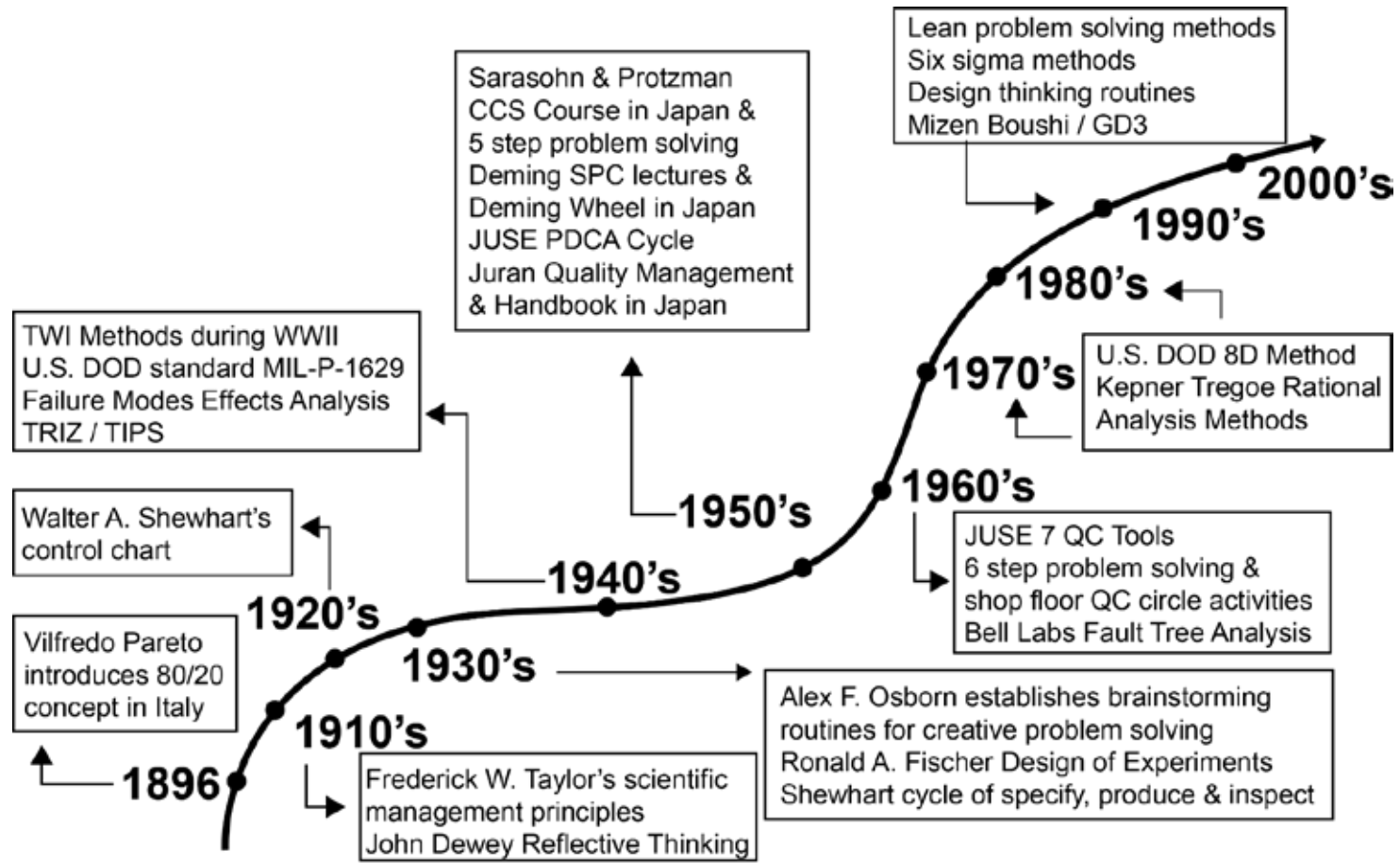
Standardization Of Parts

Many Others....

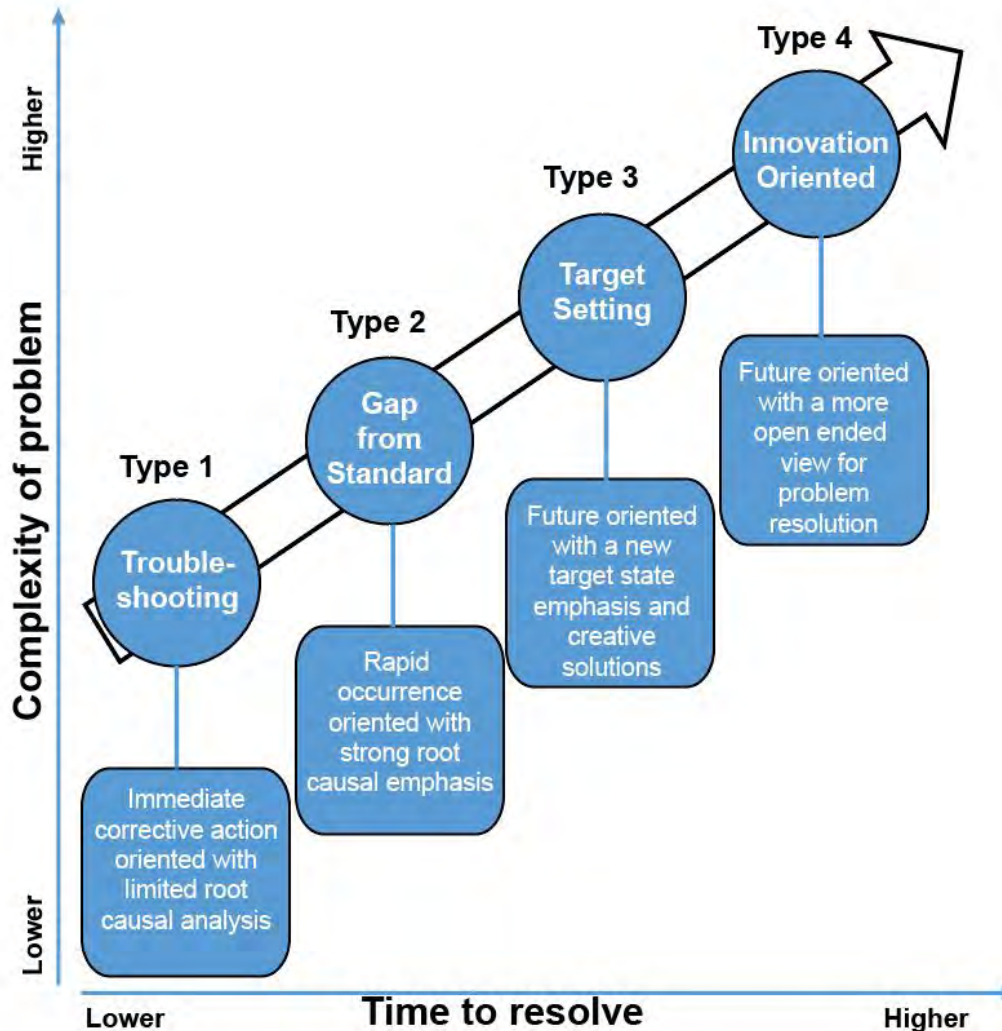


Various parties and key individuals involved over a long period of time

# 20<sup>th</sup> Century & Problem Solving



# 4 Types of Problem Situations





# 4 Types & Benkei Analogy

## Benkei



## 7 QC Tools

1. Data Collection / Check sheets

2. Cause-and-effect diagram

3. Flow charts

4. Histogram

5. Pareto chart

6. Control chart

7. Scatter diagram

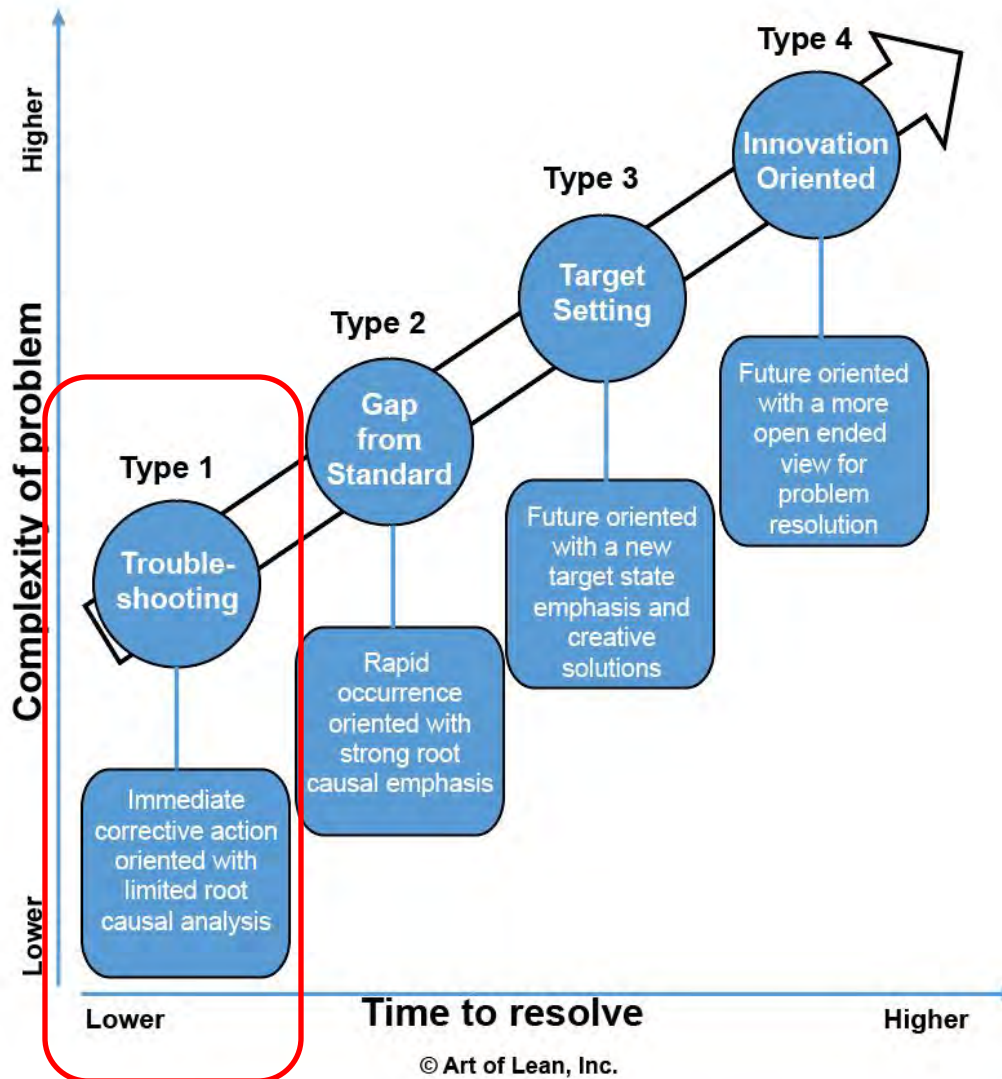
## Kaoru Ishikawa



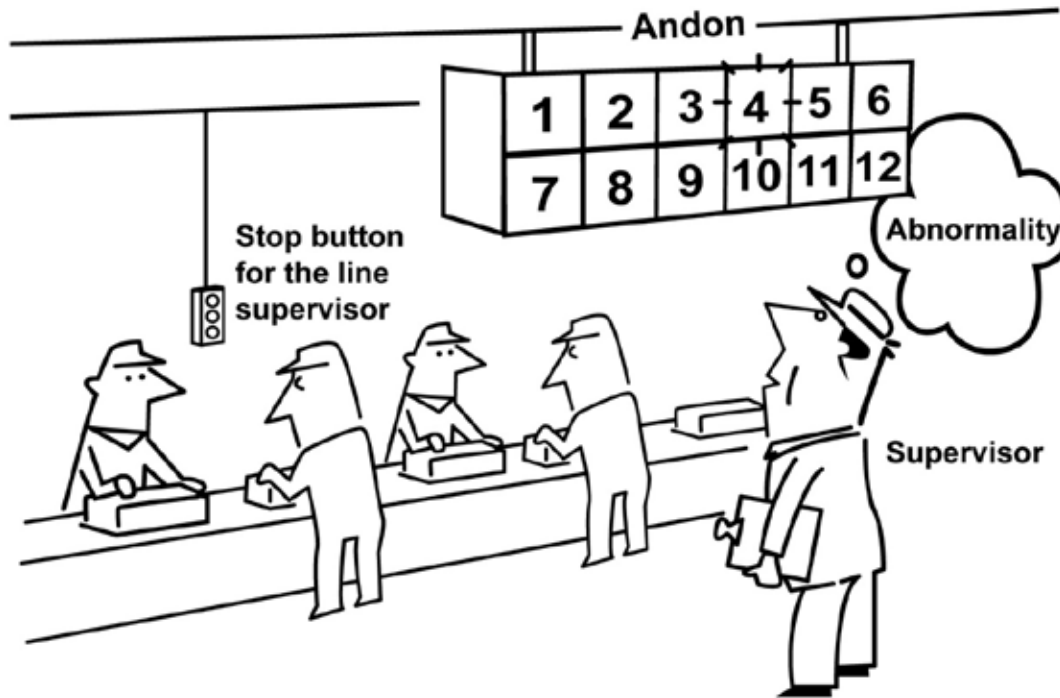
The term “7 QC tools” is named after the seven tools of Musashibo Benkei the famous warrior monk. Benkei owned seven weapons which he used to win all his battles. Similarly from my own experience you will find that you will be able to solve 95% of the problems you face if you properly use the 7 QC tools.

Professor Emeritus  
University of Tokyo

# 4 Types of Problem Situations



# Type 1 – Troubleshooting



**Condition based trigger  
Either human or machine**

# Andon Response Example



1. Automated process cycling normally



2. Mechanical probe detects broken cutting tool and stops the machine



3. Probe signals an "andon" board for visual display



4. The operator **immediately takes corrective action** and confirms good products to the following process

# Type 1 – Troubleshooting

## Production Analysis Board

Line/Cell Name:		Team Leader:		Date:		
Quantity Required:		Takt Time:		Shift:		
Num of Operator:						
Time	Hourly		Cumulative		Problem/ Causes	Sign-off
	Plan /	Actual	Plan /	Actual		
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Rapid Problem Solving

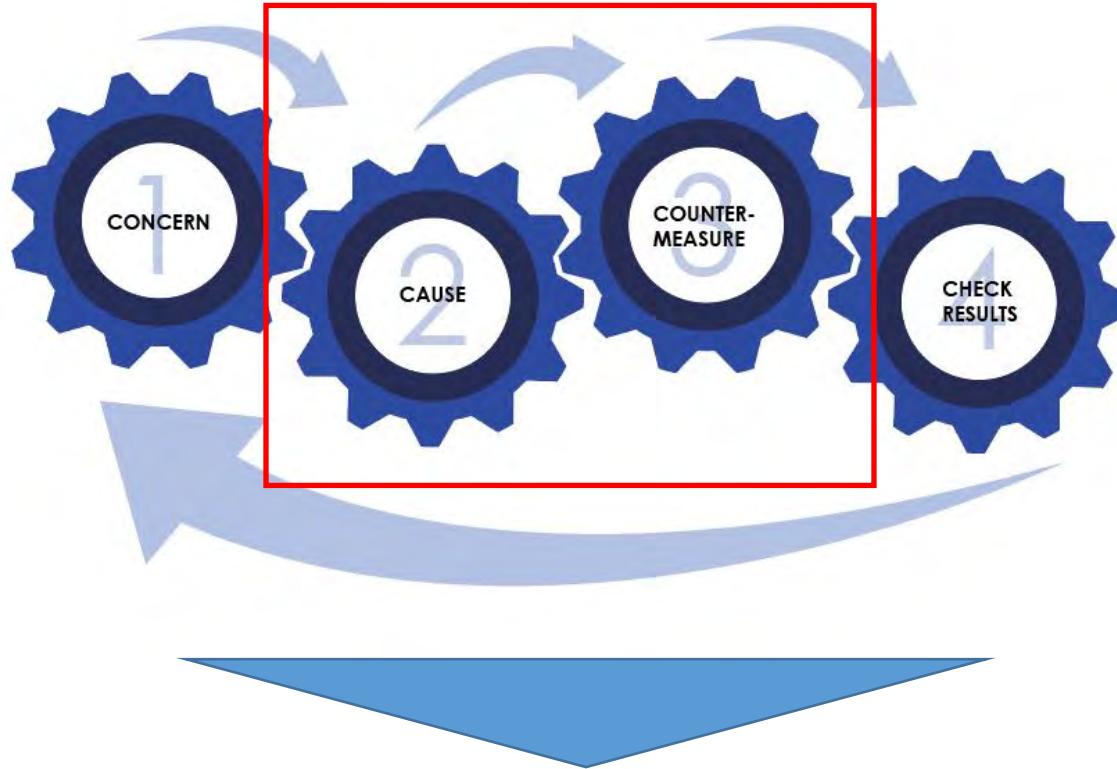
- Concern
- Cause
- Countermeasure
- Check



Time & quantity based triggers  
Reviewed hourly by supervisor



# 4 C's Thinking



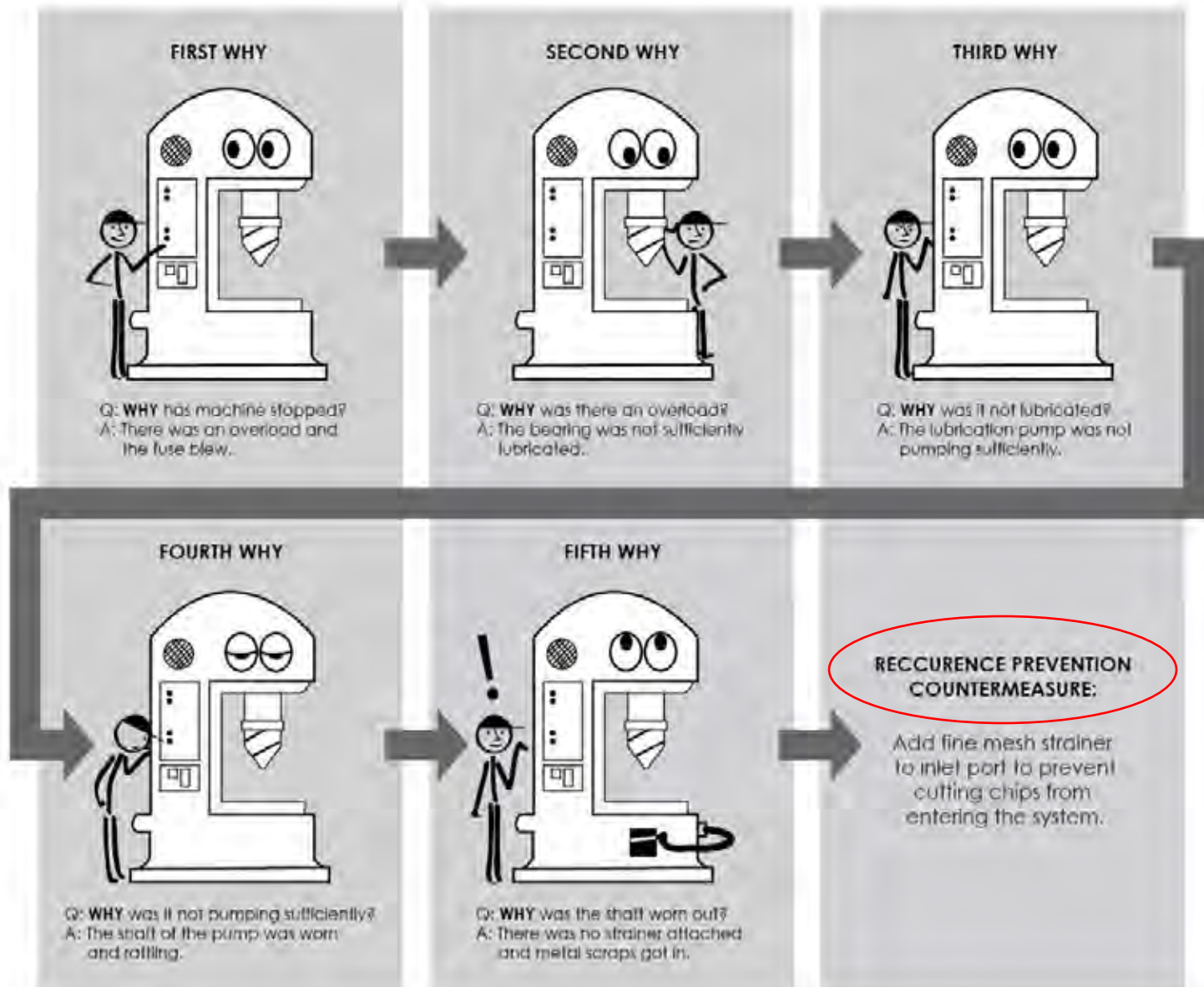
Minimal (if any) documentation involved. No A3's.  
Mainly discussion, thinking, rapid action & follow up.

# Yes - 5 Why is the Ideal

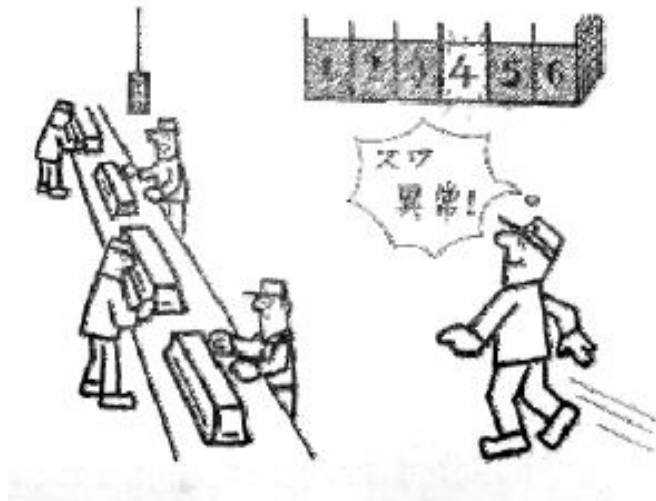
**Situation: A machine tool has stopped working halting production.**

- 1) “Why did the machine stop working?”
  - “Because the machine overloaded blowing the fuse in the control panel.”
- 2) “Why did the overload condition result?”
  - “Because there was insufficient lubrication to the spindle bearing.”
- 3) “Why was there insufficient spindle bearing lubrication?”
  - “Because there was insufficient lubrication drawn up by the pump.”
- 4) “Why was there insufficient lubrication draw from the pump?”
  - “Because the pump shaft was worn and rattling.”
- 5) “Why was the pump shaft worn?”
  - “Because there was no strainer on the lubrication device inlet port, and small metal cutting chips entered the system causing damage.”

# Key Point is the Countermeasure!



# Toyota Supervisor Image



Rapid response to problems and abnormal conditions by production

- Team Member
- Team Leader
- Group Leader
- Manager
- Plant Manager

"All Mighty" Supervisor Image

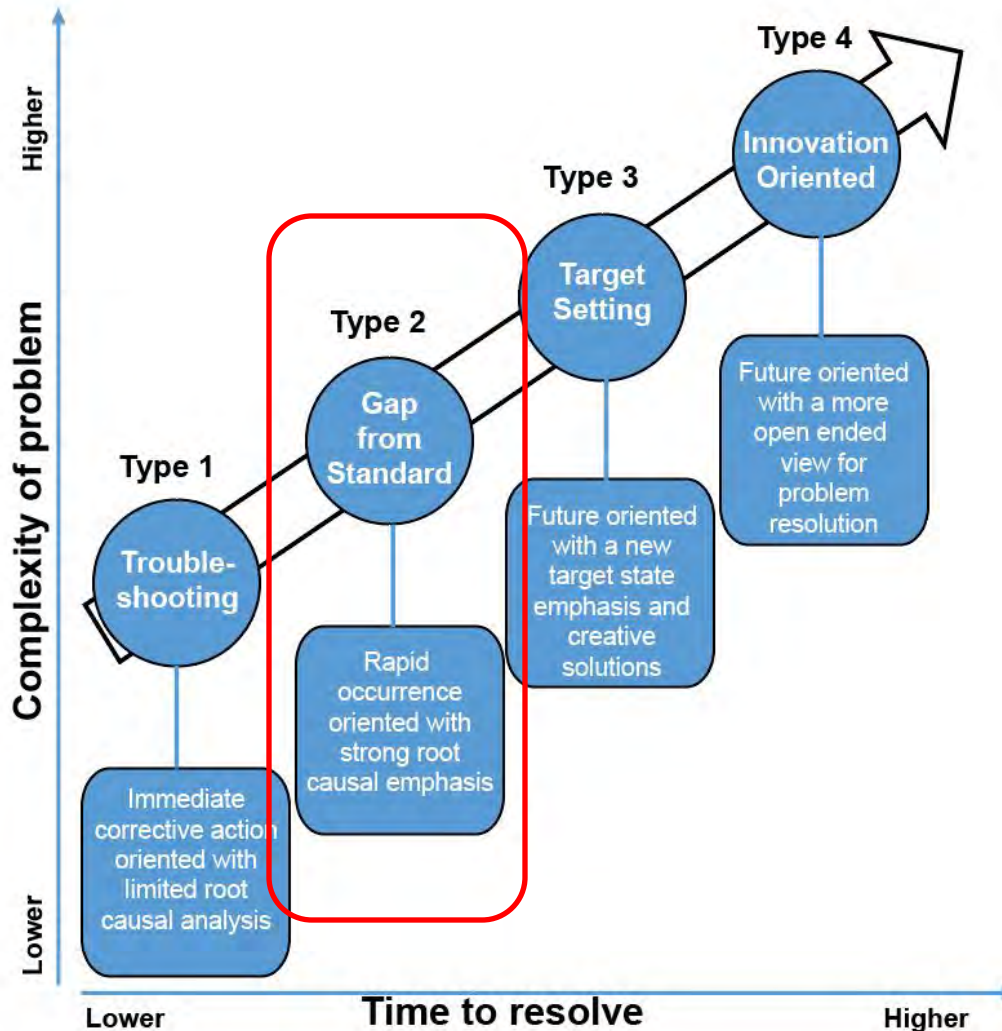
1. Safety
2. Job Ability
3. Team Leadership
4. Kaizen Skills / Problem Solving
5. Technical Knowledge
6. Human Relations

# Exercise & Discussion

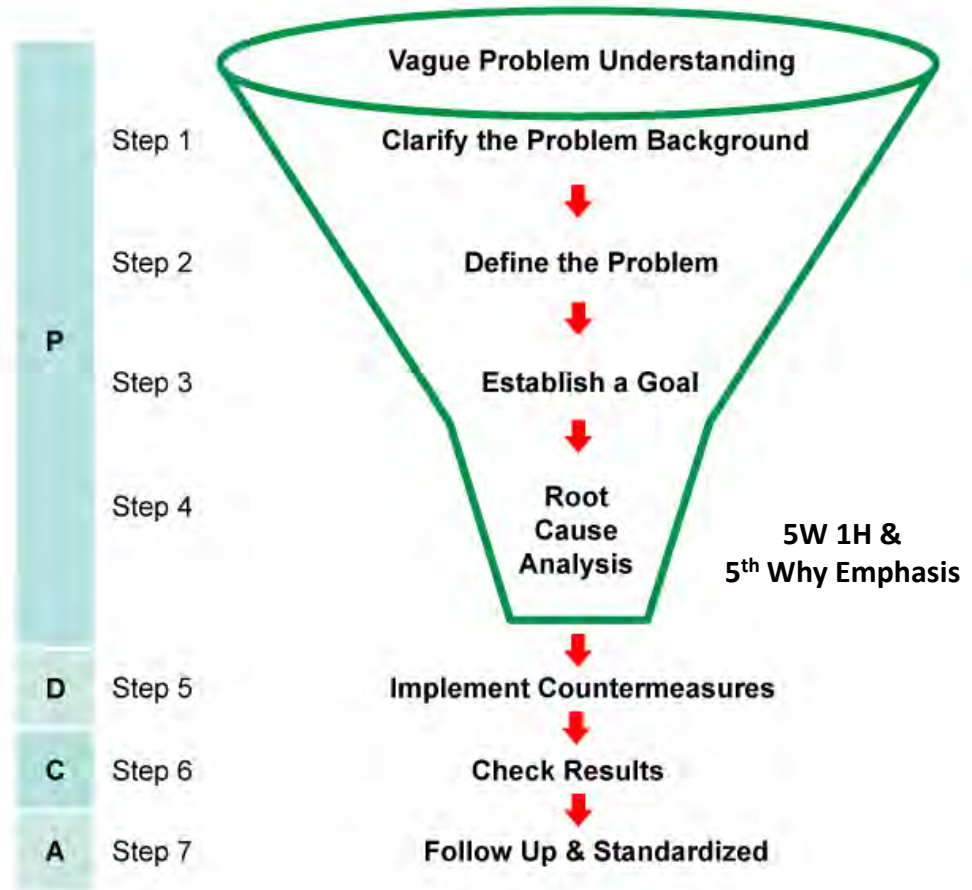
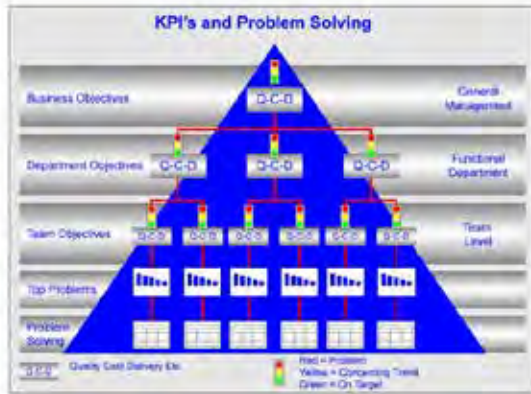
- Small Groups
- Create hourly surfacing example
- Create trouble shooting examples 1 per person
- Frame them in the language of 4C's
- Vote and decide on best one for sharing
- Prepare flip chart presentation
- Present to audience



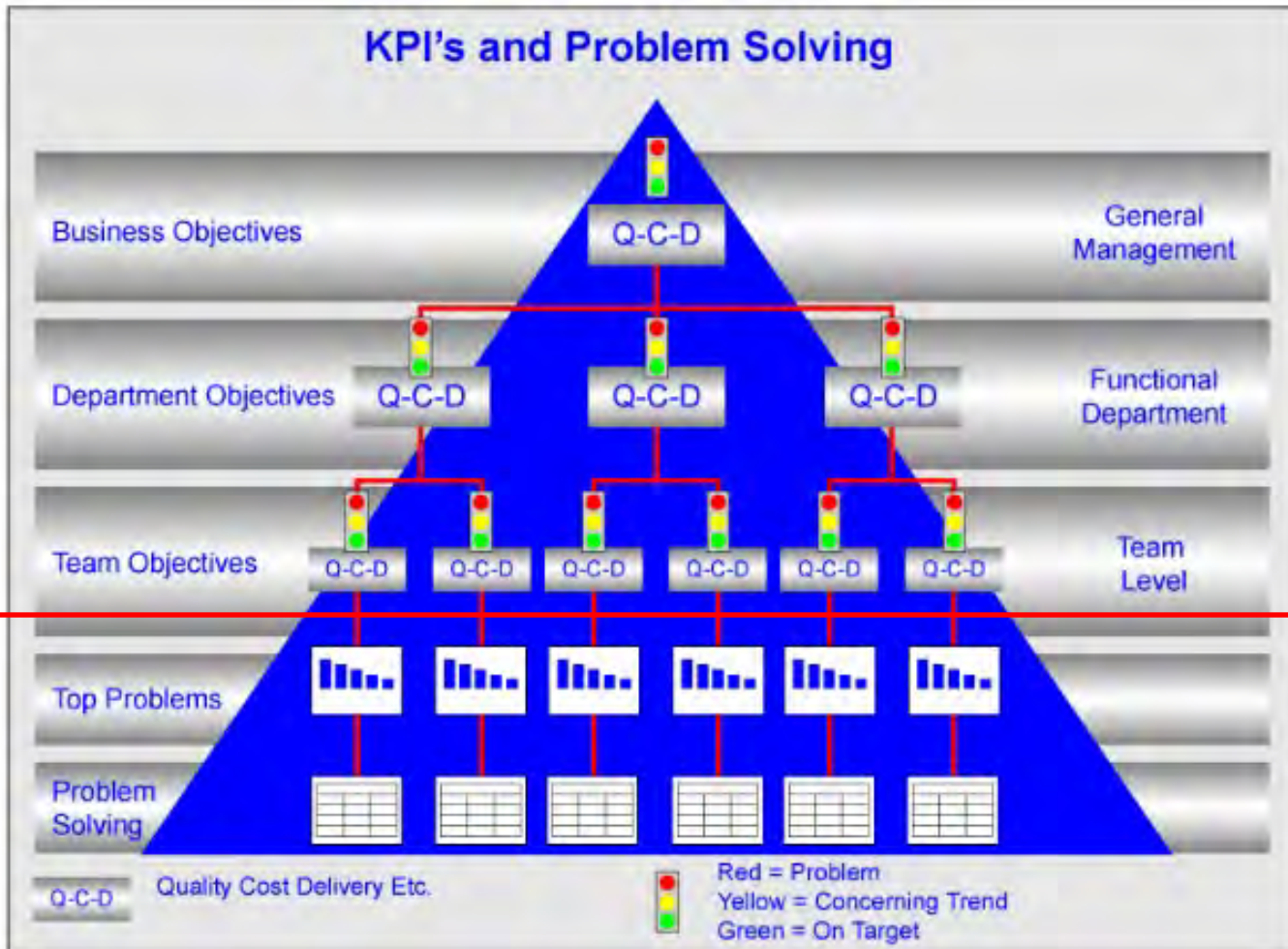
# 4 Types of Problem Situations



# Type 2 – Gap from Standard



# KPI's & Problem Solving



# Daily Meeting



Start of 8 hour shift

Daily performance trend

Major problem communication

Departmental coordination

Priority alignment & clarification

Hop topics, etc.

May or may not have problem type A3's posted here



# Shop Floor Management Board

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# Problem Solving Report / A3

<b>Problem Background</b>		<b>Countermeasures</b>	
<b>Problem Definition</b>			
<b>Goal</b>		<b>Check Results</b>	
<b>Root Cause Analysis</b>		<b>Follow Up &amp; Standardize</b>	

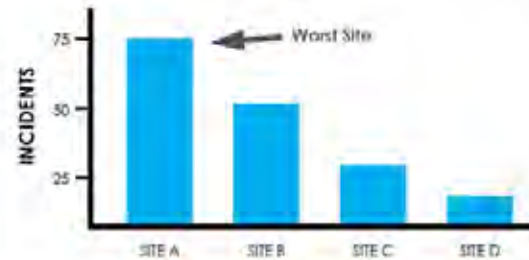
# Clarify the Problem Background

## CLARIFYING THE PROBLEM BACKGROUND

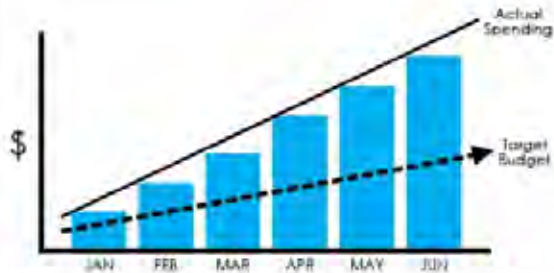
### RELEVANT INFORMATION

- Historical Information
- Key Terms
- Framing Data
- Links to Annual Plan
- Etc.

### IMPORTANCE



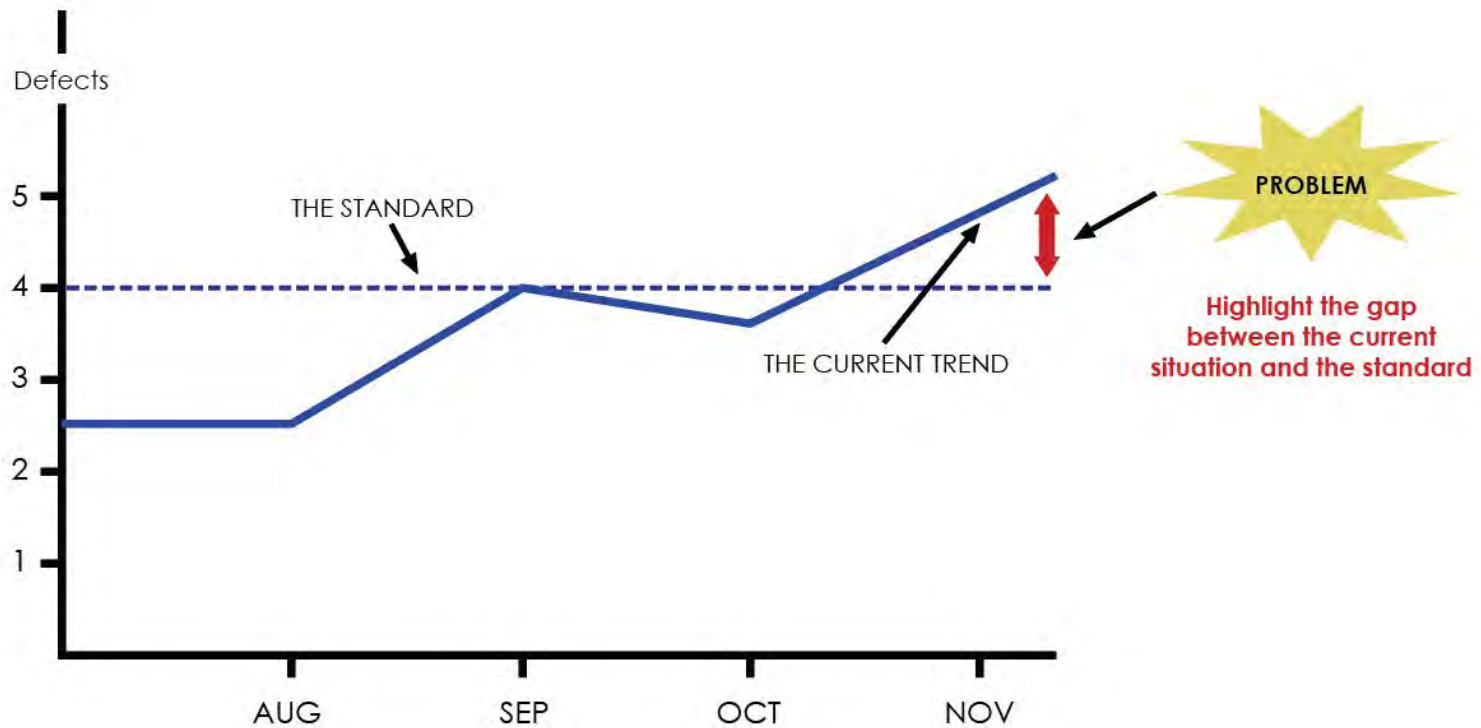
### URGENCY



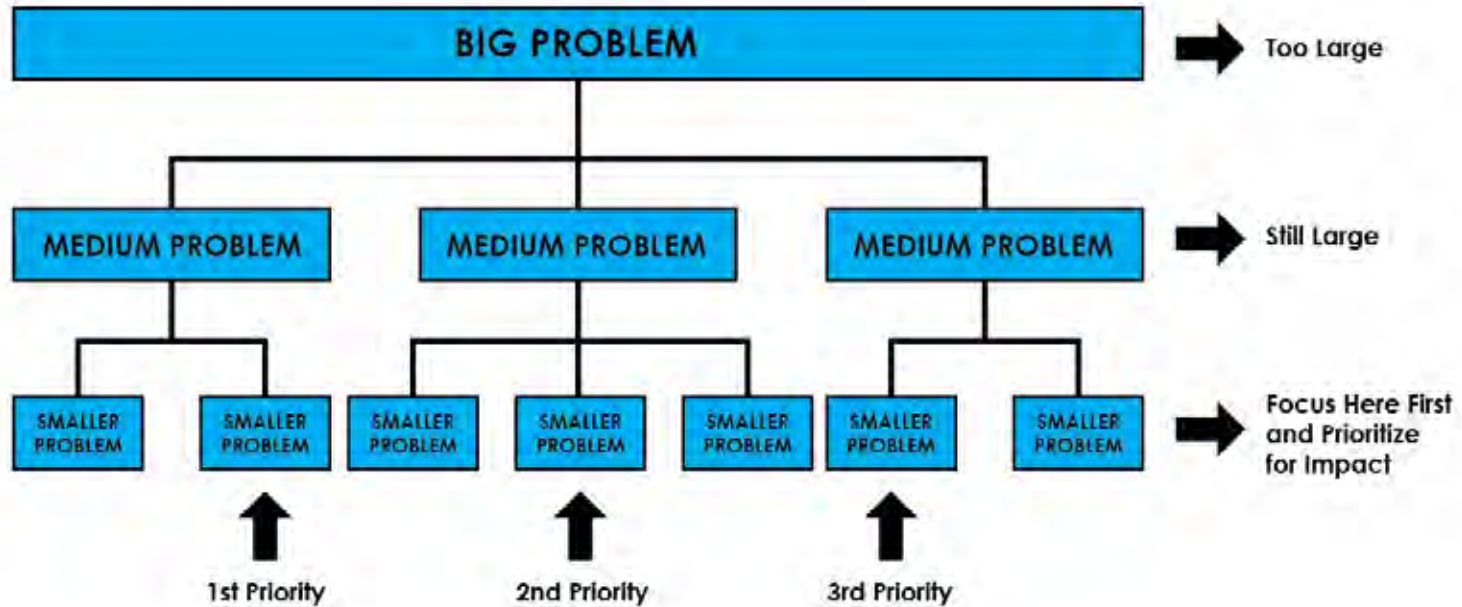
### TREND



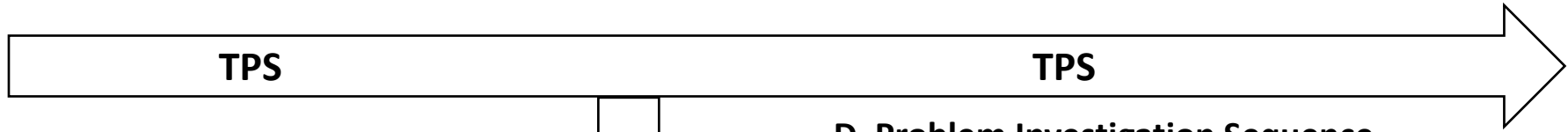
# Define the Problem



# Define the Problem



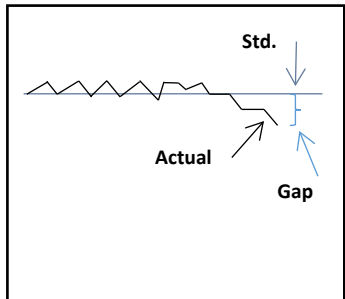
# Problem Investigation



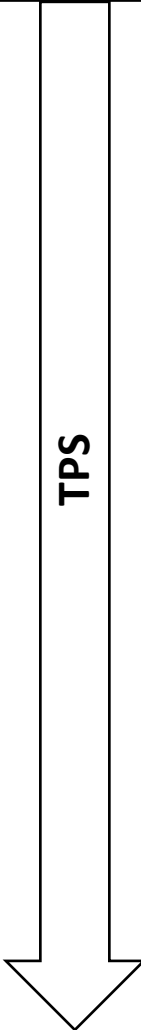
**A. Immediate abnormality signal**



**B. Go to actual machine and see status**

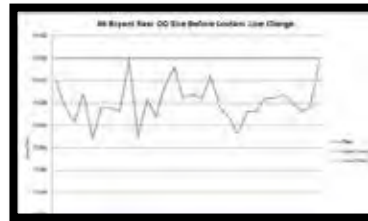


**C. Ascertain actual problem situation**

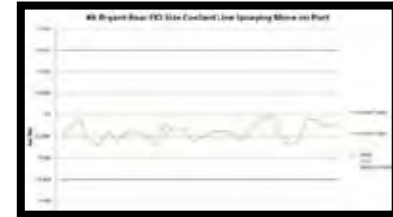
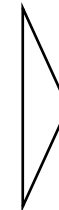


## D. Problem Investigation Sequence

1. Measure actual dimensional extent of problem
2. Look for obvious contamination or abnormalities
3. True and re-dress grinding wheel and observe status
4. Check actual grinding wheel (check "pores")
5. Confirm actual (not theoretical) stock removal
6. Send part to QC Mat'l lab for hardness and HT depth check
7. Check actual cutting conditions
  - Wheel RPM
  - Feed Rate, Depth of Cut, etc.
  - SFPM
8. Confirm status of datum features
9. Measure spindle run out
10. Coolant check
  - Flow rate / pressure
  - Nozzle condition and direction
  - Temperature
  - Concentration



**Cpk 1.15**

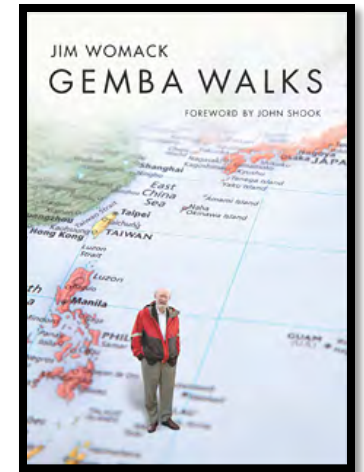


**Cpk 2.33**



# Dig Deeper! 8G's

- Genba                    現場                    Actual Place
- Genjyou                現状                    Actual Condition
- Genchi                 現地                    Actual Location
- Genbutsu              現物                    Actual Object
- Genjitsu               現実                    Actual Facts
- Genji                  現時                    Actual Time
- Genpō                 現法                    Actual Method
- Genin                 現因                    Actual Cause

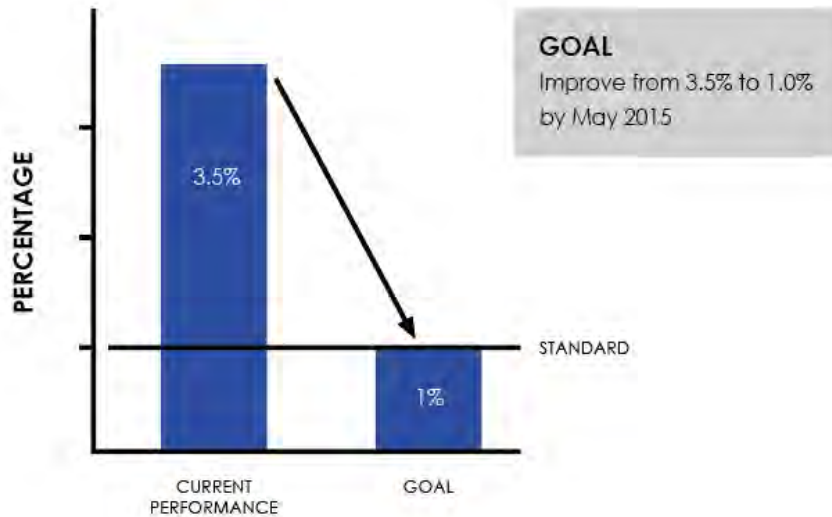


現地現物  
Genchi Genbutsu - "Go and See"

# Dig Deeper! Plain English

5W 1H	Level 1	Level 2	Level 3	Level 4	Level 5
Who?	Site	Department	Group	Team	Individual
When?	Day	Shift	Hour	Minute	Actual instant of occurrence
Where?	General area	Specific production line level	Specific process	Actual location in the process	Actual point of occurrence
What?	Occurrence	Symptom	Broad problem	Categorical problem	Specific problem
Why?	1 <sup>st</sup> cause	2 <sup>nd</sup> cause	3 <sup>rd</sup> cause	4 <sup>th</sup> cause	5 <sup>th</sup> cause
How / How much?	Non-conformance issue	Dimensional variation	Above standard allowed	Comparison to actual Standard	Gap from actual standard: e.g., .001 mm

# Set a Goal



## **3 Factors**

From what level?

To what level?

By when?

## **SMART**

Specific?

Measurable?

Attainable?

Relevant / Realistic?

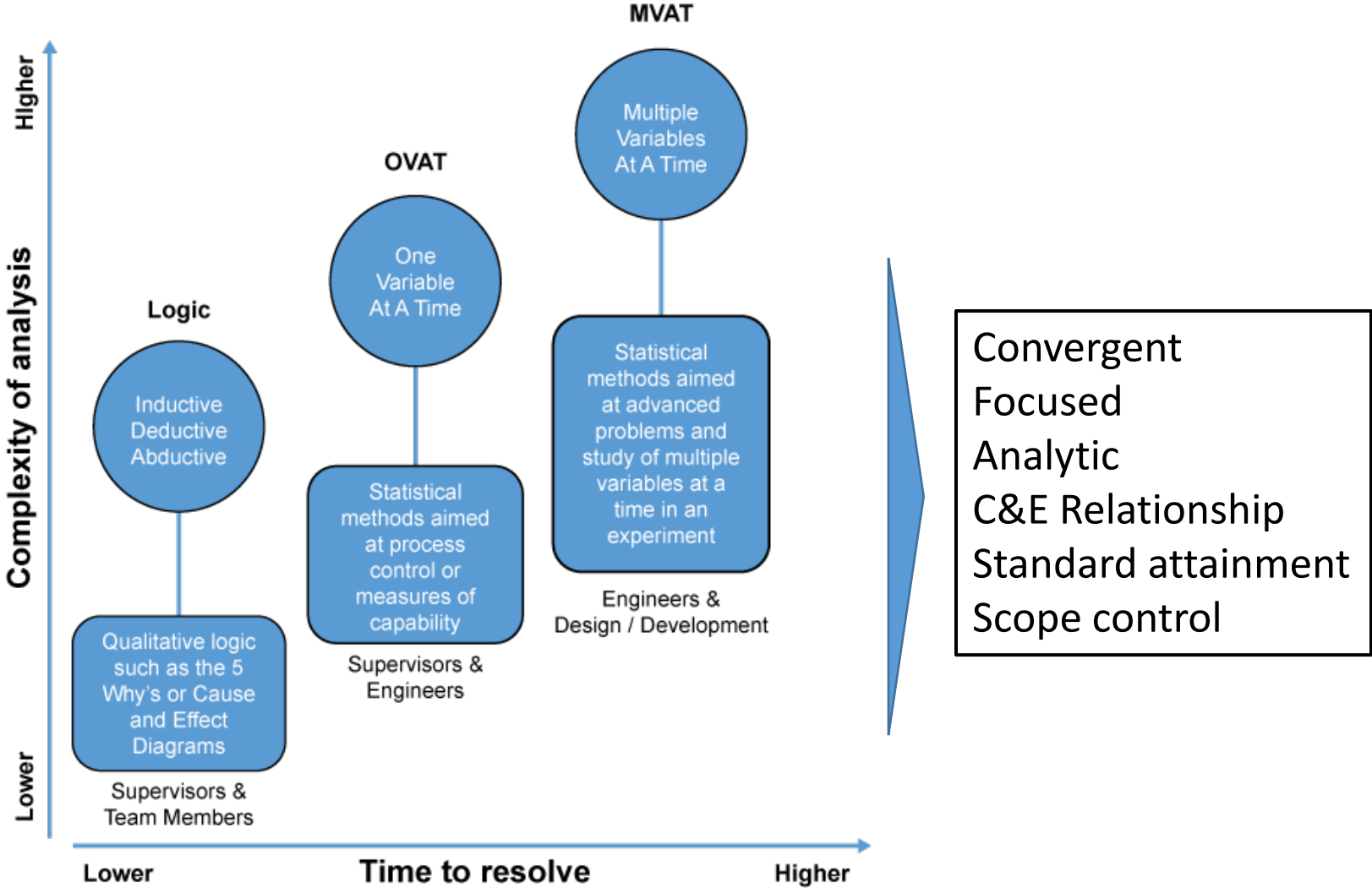
Time bound?

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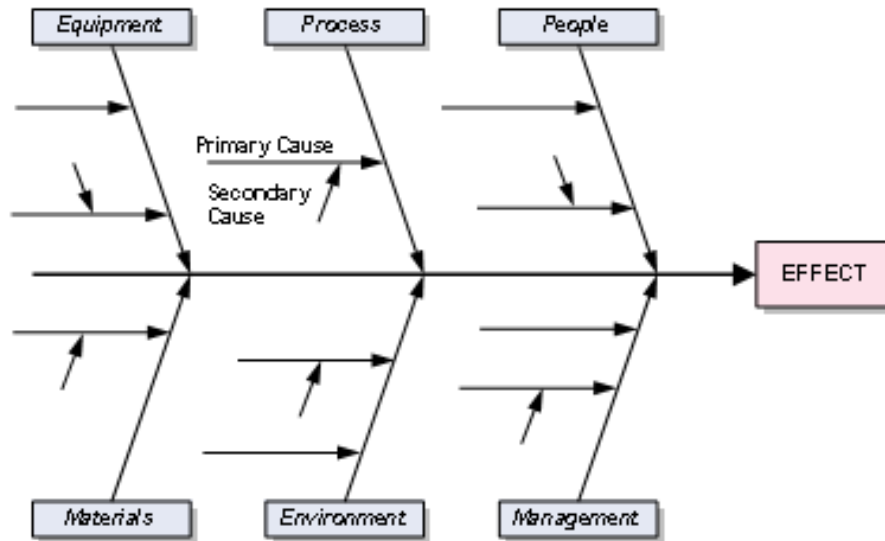
## **Poor examples include:**

- 1) Find the root cause! (This is the next step of the process)
- 2) Implement lean tools like 5S or Standardize Work, etc. (This is an action item)
- 3) Train the employee (This is jumping to conclusions)

# Analyze the Problem



# Logic Based - Fishbone



Fishbone is the common name for a structured Cause & Effect diagram  
You do not “brainstorm” a fishbone  
Distinguish between critical thinking and creative thinking  
Simply writing down random opinions = Wishbone diagram

# Logic Based – 5 Why

Situation: A machine has stopped working halting production.

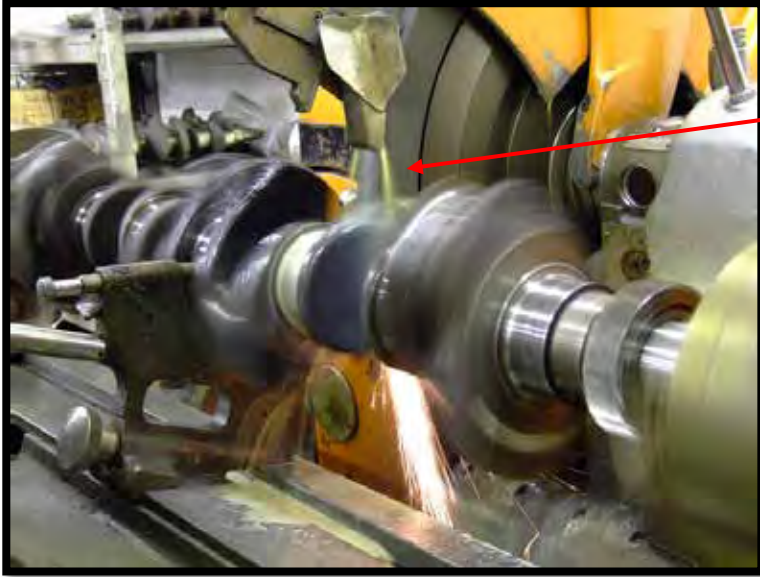
- 1) “Why did the machine stop working?”
  - “Because the machine overloaded blowing the fuse in the control panel.”
- 2) “Why did the overload condition result?”
  - “Because there was insufficient lubrication to the spindle bearing.”
- 3) “Why was there insufficient spindle bearing lubrication?”
  - “Because there was insufficient lubrication drawn up by the pump.”
- 4) “Why was there insufficient lubrication draw from the pump?”
  - “Because the pump shaft was worn and rattling.”
- 5) “Why was the pump shaft worn?”
  - “Because there was no strainer on the lubrication device inlet port, and small metal cutting chips entered the system causing damage.”



Note deeper causes exist!!!!  
However here at this level a quick,  
inexpensive, and effective  
countermeasure can be established

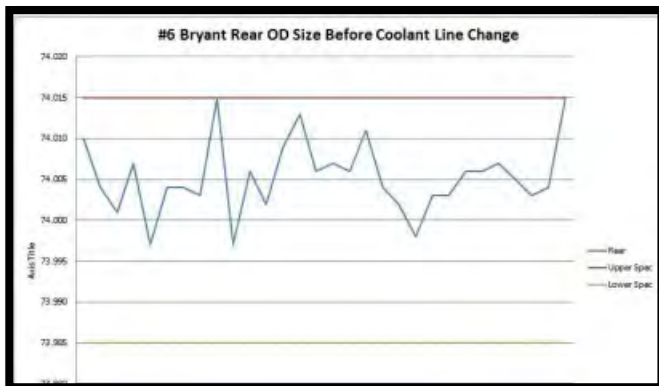


# Statistical Based - OVAT

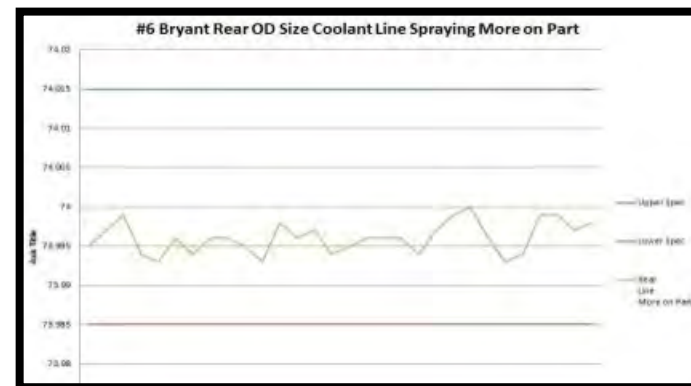


Simple case of inadequate coolant flow to the part due to a blocked / damaged coolant line.

One variable (coolant flow) cause the entire problem....

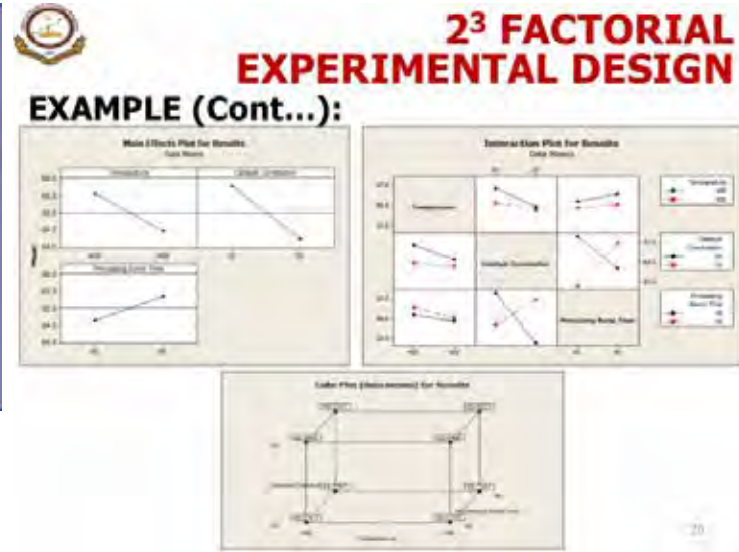
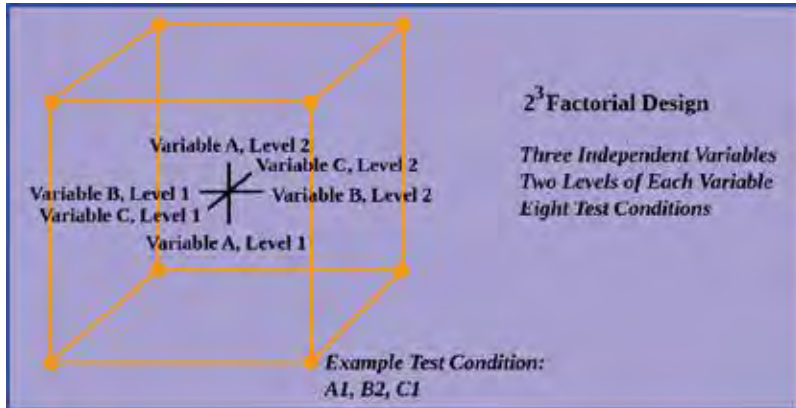


Before Cpk 1.15



After Cpk 2.33

# Statistical Based - MVAT



## Complex case of multiple independent variables

- Temperature
- Pressure
- Processing time
- Etc.

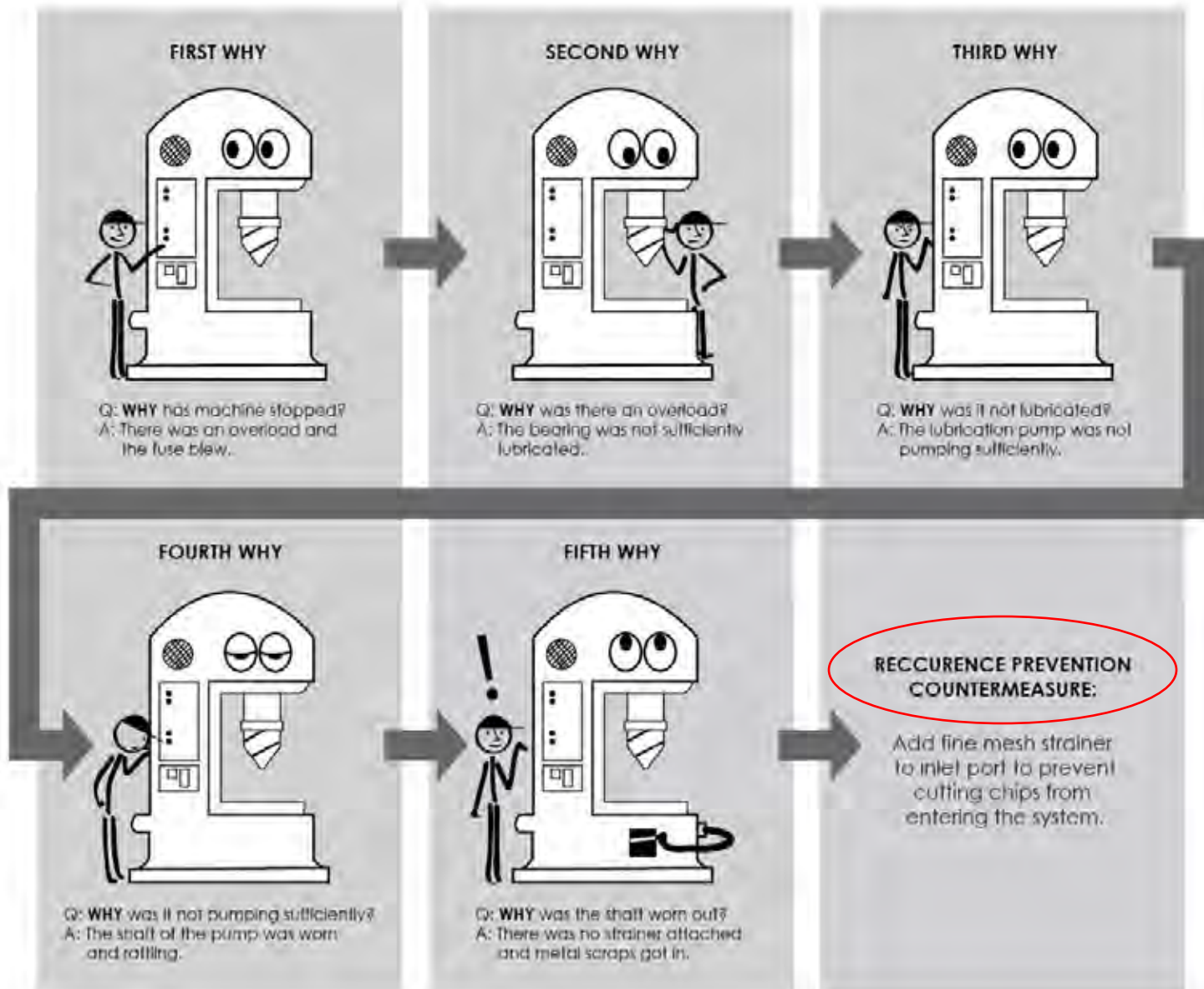
## Basic OTD Case & Multiple Factors

- Inventory amount
- Order entry system
- Lead time to produce
- Material storage
- Production schedule
- Set up time
- Production execution

# Key Points in RCA

Area of emphasis	Key Points
Analytical	Break it down to the proper level for study. No one technique is always best.
Quantitative / Qualitative	Measure and organize carefully in order to understand relationships.
Detailed	Get the facts using 8G's or 5W 2H to the proper level for the problem in question.

# 5 Why & RCA Review



# Establish Countermeasures

ADMINISTRATION	DETECTION	PREVENTION
<ul style="list-style-type: none"><li>• Examples include increasing inspection duties, adding training or altering work instructions for the operator.</li><li>• These controls are generally weak and mainly acceptable as temporary short term countermeasures.</li></ul>	<ul style="list-style-type: none"><li>• Examples include any instances of sensors or alarms used to signal that an abnormality has occurred in the product or process and stops the defect from moving downstream. Mistake or error proofing in the process.</li><li>• These controls are stronger in nature and contain defects internally better than administrative ones.</li></ul>	<ul style="list-style-type: none"><li>• Examples include creative usage of techniques to prevent the defect or abnormality from occurring in the product or process. Or elimination of the underlying condition or potential.</li><li>• These controls either alone or in conjunction with detection for the strongest type of defect control.</li></ul>

Weaker



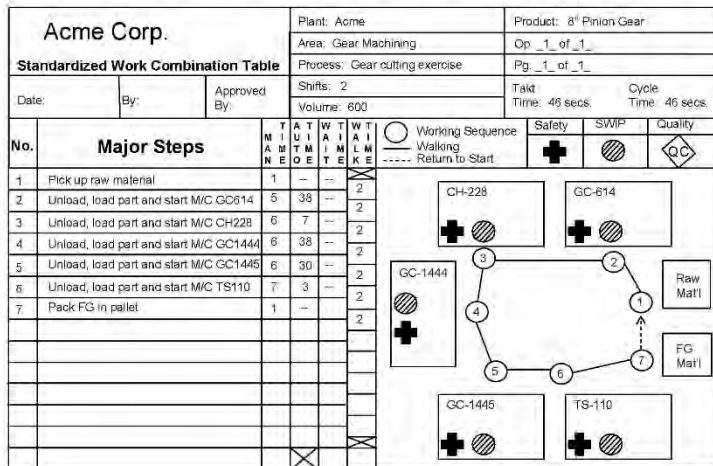
Stronger



Select countermeasures which are most likely the prevent recurrence of the problem. Training and inspection are not satisfactory countermeasures.

# Administration Countermeasures

## Standardized Work Chart



Slide 4-7

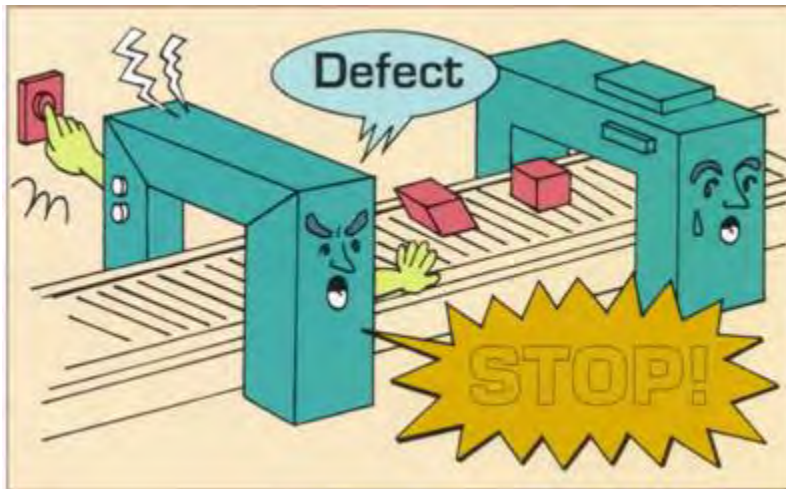
## Examples of Administrative C/M

Standardized Work / Work Instructions  
 Inspection Frequency or Method  
 Training and Communication



# Detection Countermeasures

## Jidoka concept



Automatically stop the process at any detection of a defect or abnormal condition

### Examples of Detection C/M

Error proofing

Sensors (Mechanical, Electrical, Optical, etc.)

In-process auto measurement

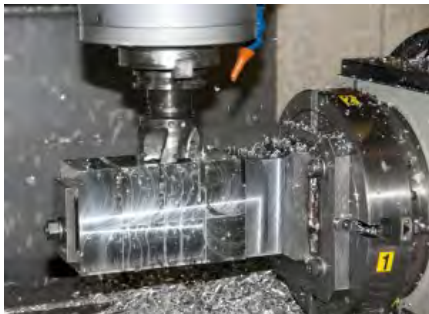
Immediate post process auto measurement

# Prevention Countermeasures

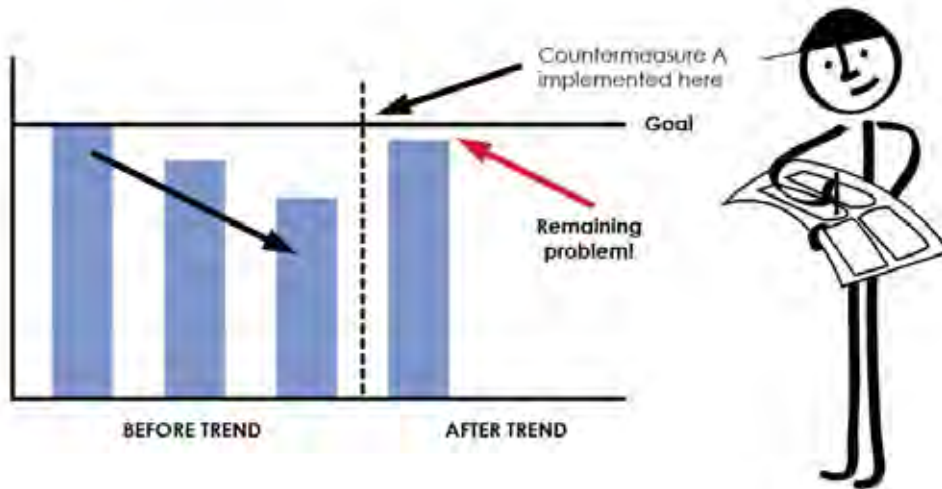


### 3 Stages of Prevention

STAGE OF PREVENTION	PRIMARY	SECONDARY	TERTIARY
STAGE OF DISEASE	NONE (YET)	IMMINENT	ESTABLISHED
PRIMARY OBJECTIVE	DISEASE AVOIDANCE	EARLY DETECTION	MINIMIZE DAMAGE
INTERVENTION TOOLS	HEALTH RISK ASSESSMENT HEALTH/WELLNESS PORTAL SELF-CARE BOOK/CLASSES LIFESTYLE COACHING EXERCISE PROGRAMMING HEALTH EDUCATION	BIOMETRIC SCREENING CVD SCREENING CONSUMERISM CLASSES COMPLIANCE PROGRAM NURSE HELP LINE	ON-SITE MEDICAL CARE PREDICTIVE CARE MGMT. LARGE CASE MGMT. MATERNITY MGMT. UTILIZATION MGMT.



# Check Results



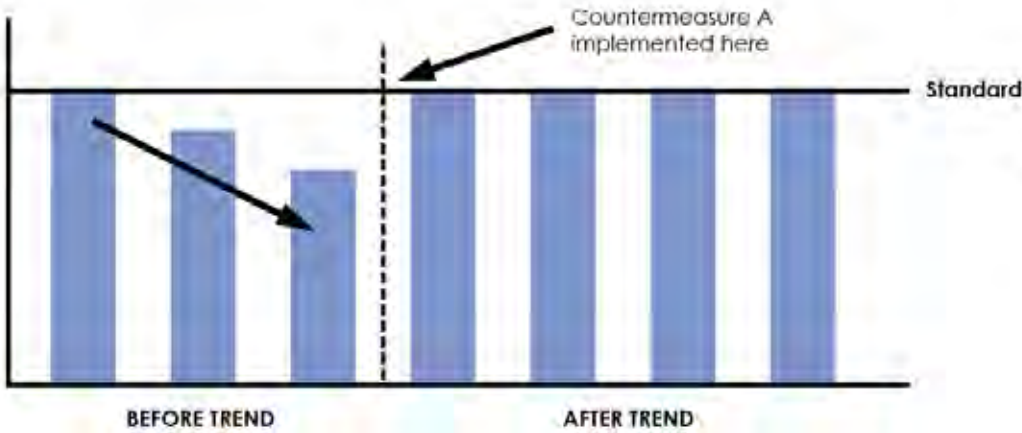
## Primary Purpose:

- 1) Check and verify if you have attained your results goal
- 2) Check and verify if your process metrics are sound

## Common Mistakes:

- 1) Falling into the mistake of checking the completion of action items. That is not the same thing as checking whether or not you have accomplished the goal!
- 2) Not checking if you attained your goal!

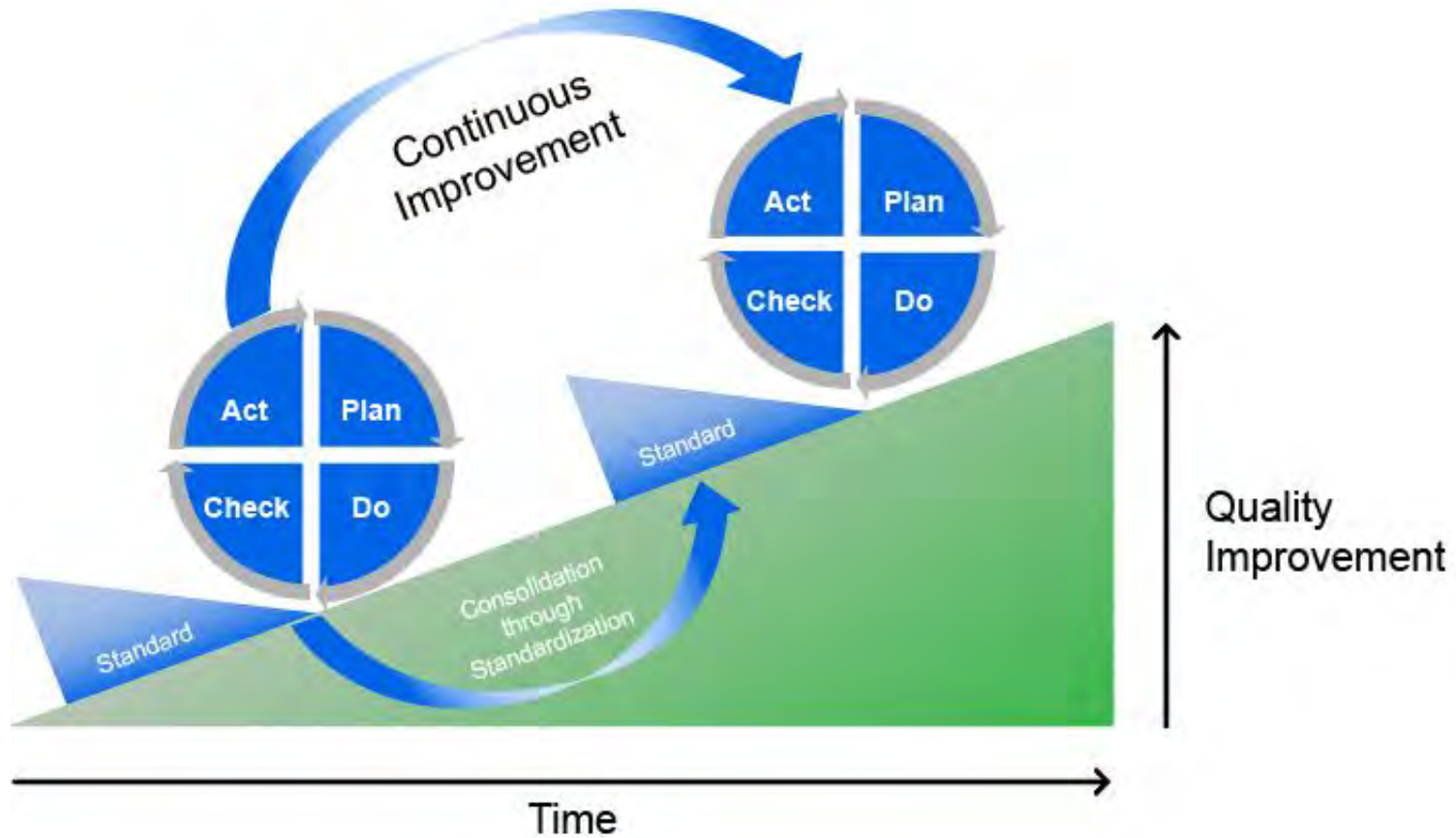
# Check Results



## Key Points:

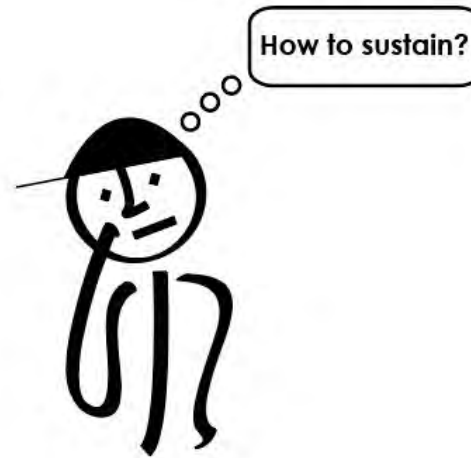
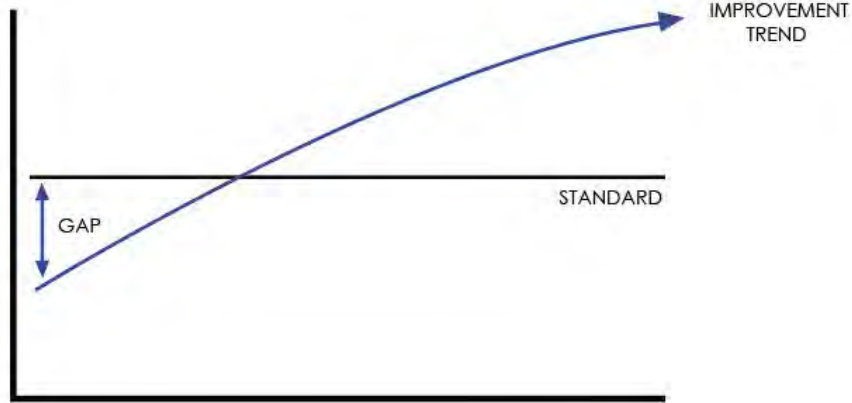
- 1) How long will you follow up to ensure success?
- 2) Are your countermeasures “sticky”?

# Follow Up & Standardize



# Follow Up & Standardize

## STANDARDIZE & FOLLOW UP



WORK  
INSTRUCTIONS

FORMS

CHECKLISTS

AUDITS

SPARE PARTS

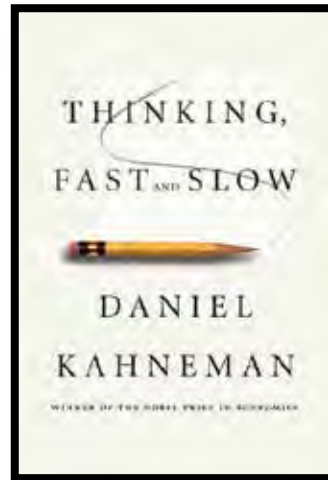
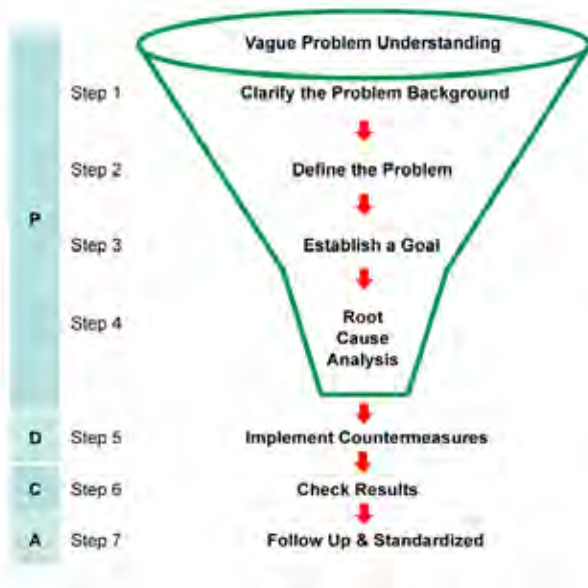
TRAINING

COMMUNICATION

MANUALS



# Type 2 Summary



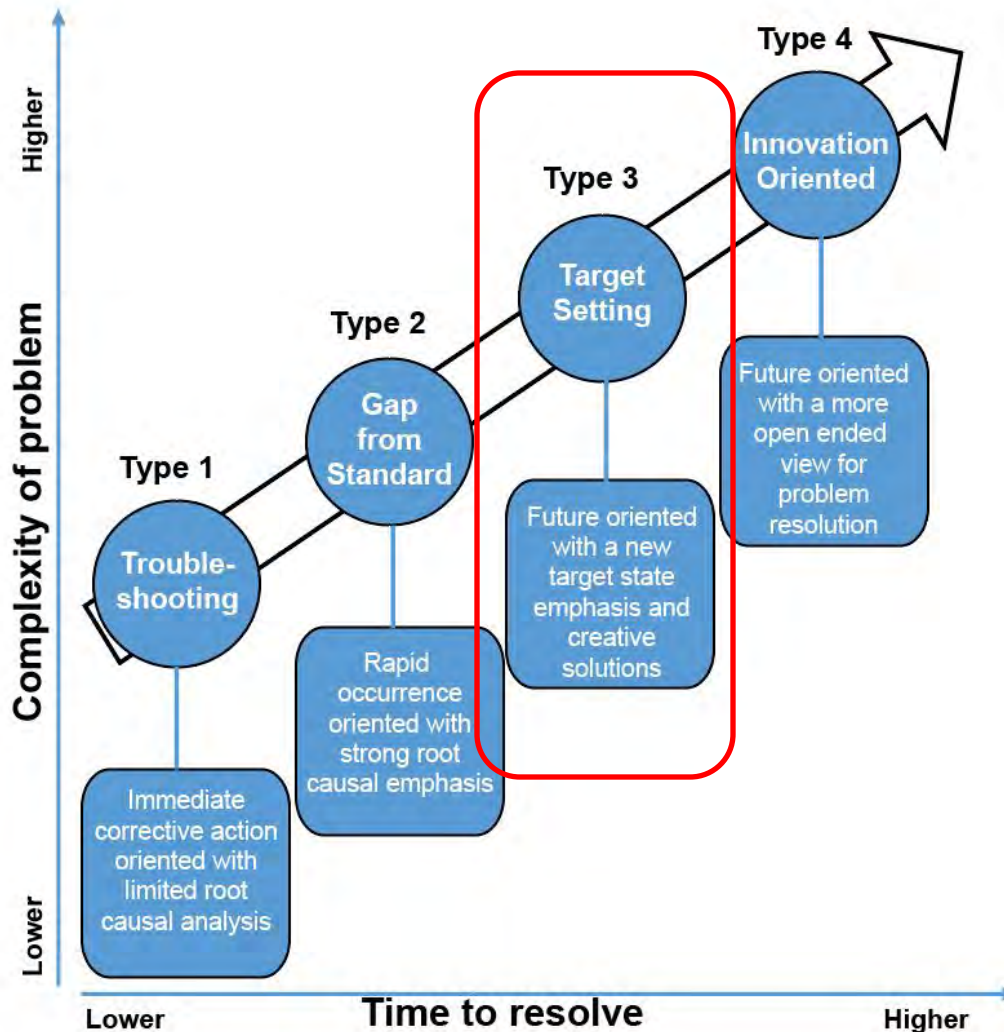
Type 1 Troubleshooting is about rapid action and response to the abnormal condition...an analogy is thinking fast.

Type 2 Gap from standard problem solving is about being more deliberate and slowing down to consider what is the **real problem** or **root cause**...an analogy is thinking slow.

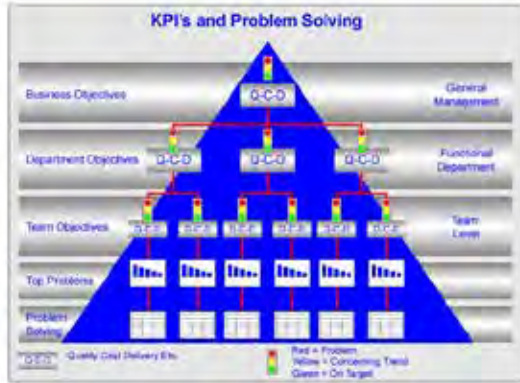
# Exercise & Discussion

- Same as before
- Now prepare a Type 2 Problem for presentation
- Flip Chart – Basic Steps
  1. Problem Background
  2. Problem Definition
  3. Set a Goal
  4. Root Cause Analysis
  5. Countermeasures
  6. Check Results
  7. Standardize & Follow Up

# 4 Types of Problem Situations



# Type 3 – Target State



Acceptable (Current State) Situation

(Future) Ideal Situation

GAP

Normal Status

GAP

Current Situation

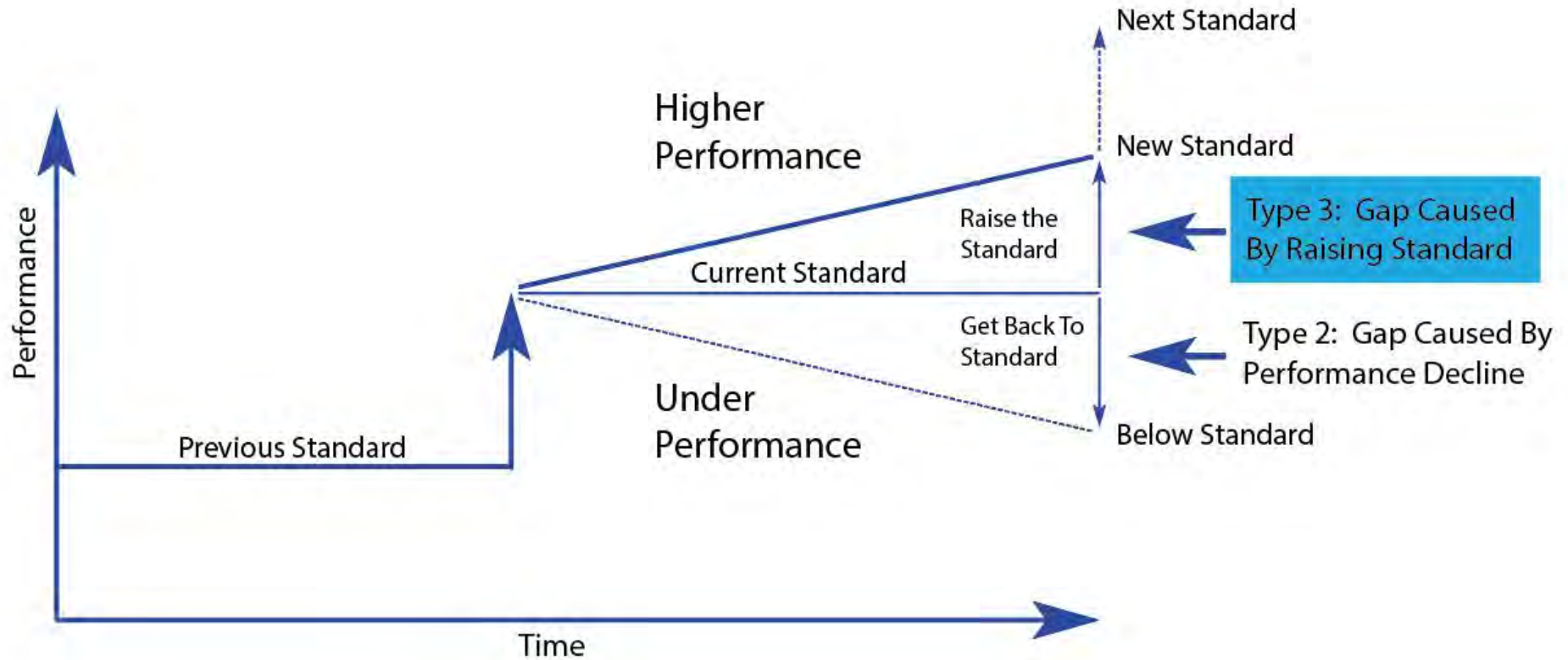
Type 2 - "Gap from Standard"

Kaizen Methods  
改善方法

Type 3 -  
"Target State"

問題解決  
Problem Solving

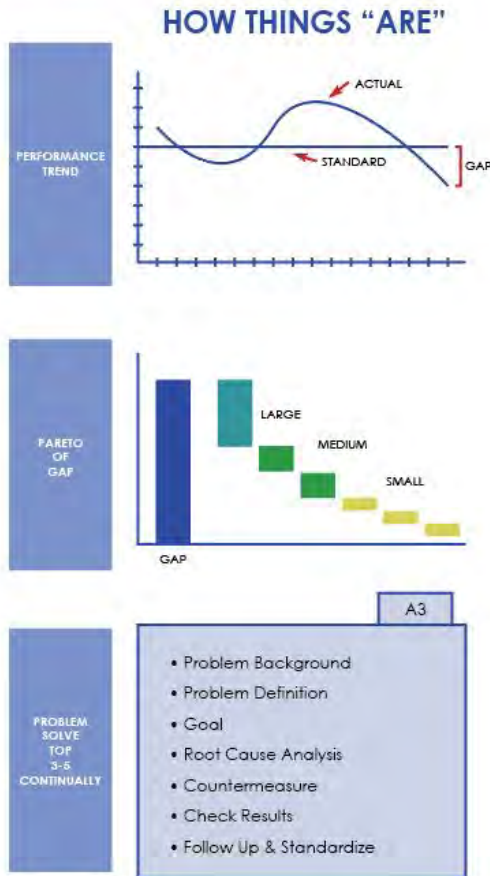
# Type 3 – Raise the Bar



# Target State Concept (Time Frame)

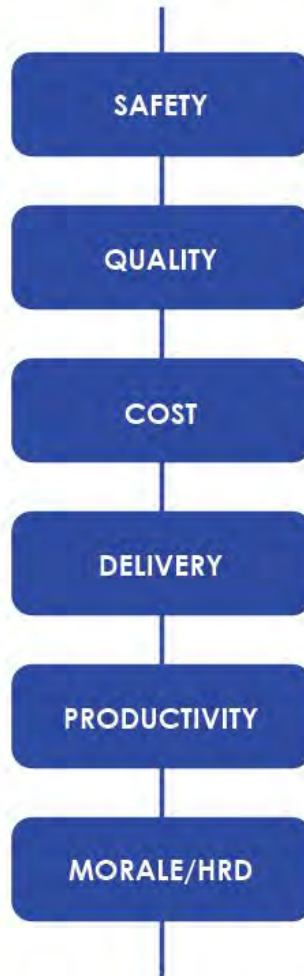
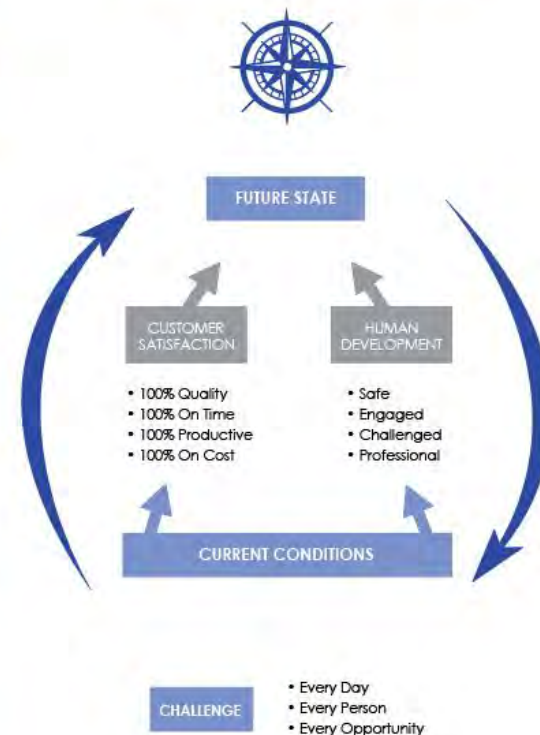
## KEY PERFORMANCE INDICATORS

### Type 2 Problems & Gap From Standard



### Type 3 Problems & Target State Setting

### HOW THINGS "SHOULD BE"





# You Can Target State Anything!

- Products
- Processes
- Services
- Sports
- Metrics



But you have to think  
and not just copy...

# Two Types of Thinking

## TWO KINDS OF THINKING

### Critical Thinking

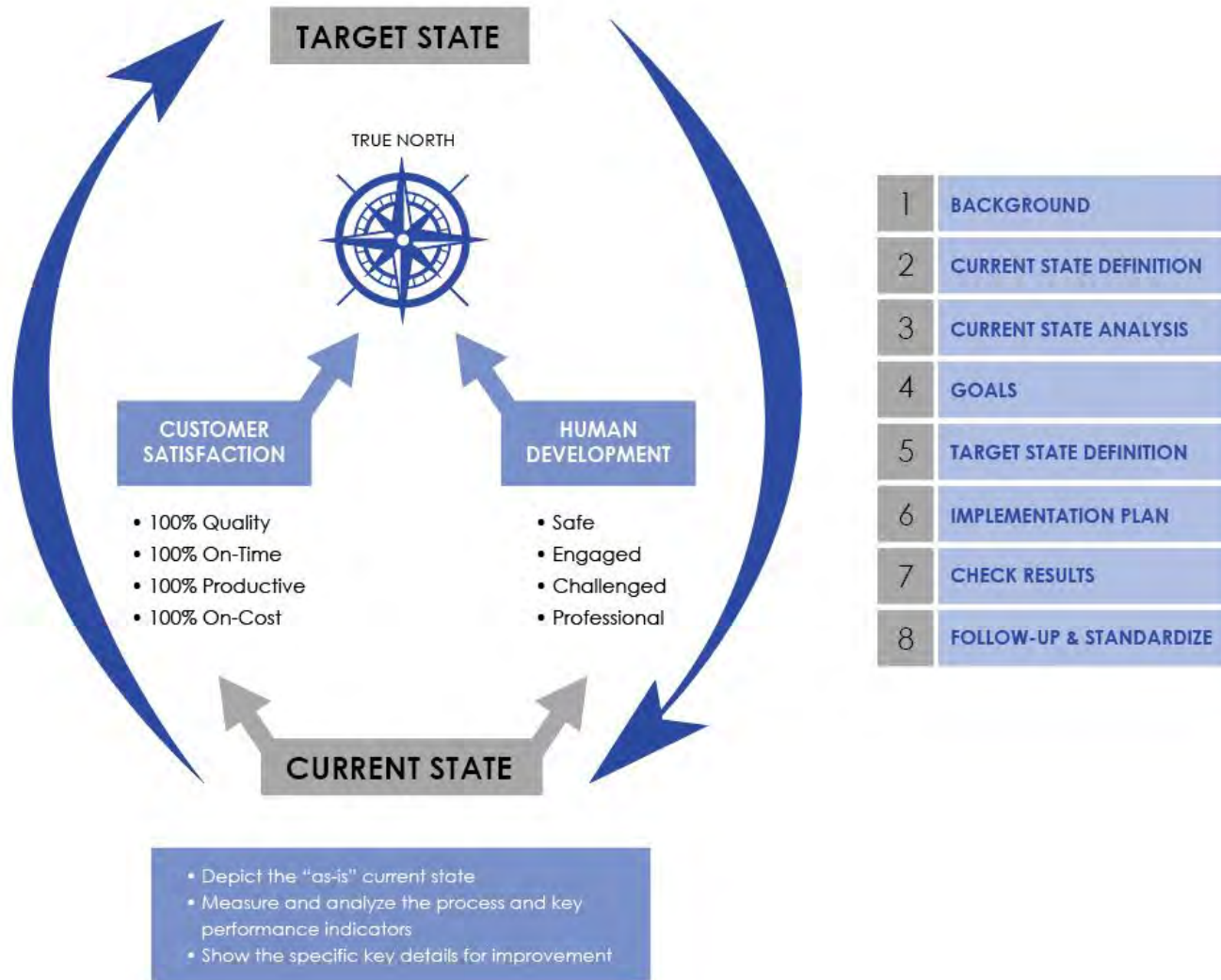
- analytic
- convergent
- vertical
- probability
- judgment
- focused
- objective
- answer
- left brain
- verbal
- linear
- reasoning
- yes but



### creative Thinking

- generative
- divergent
- lateral
- possibility
- suspended judgment
- diffuse
- subjective
- an answer
- right brain
- visual
- associative
- richness, novelty
- yes and

# Target State Improvement Steps



# Process Example SMED Example



Dedicated Press  
Part A



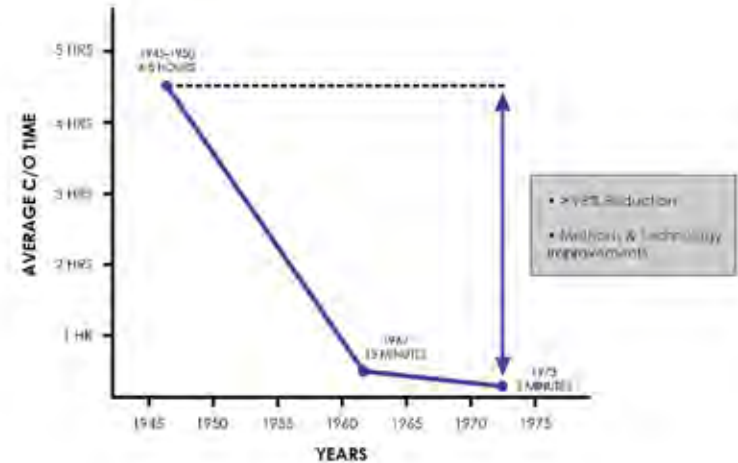
Dedicated Press  
Part B



Dedicated Press  
Part C

3 Dedicated Machines  
No Flexibility  
Each 30% Utilization  
Make lots of inventory!

TOYOTA'S SET UP REDUCTION TIMELINE



Flexible Press  
Parts A, B, & C

1 Machine / 3+ Tools  
Change Over Flexibility  
90% Utilization  
Run more JIT style

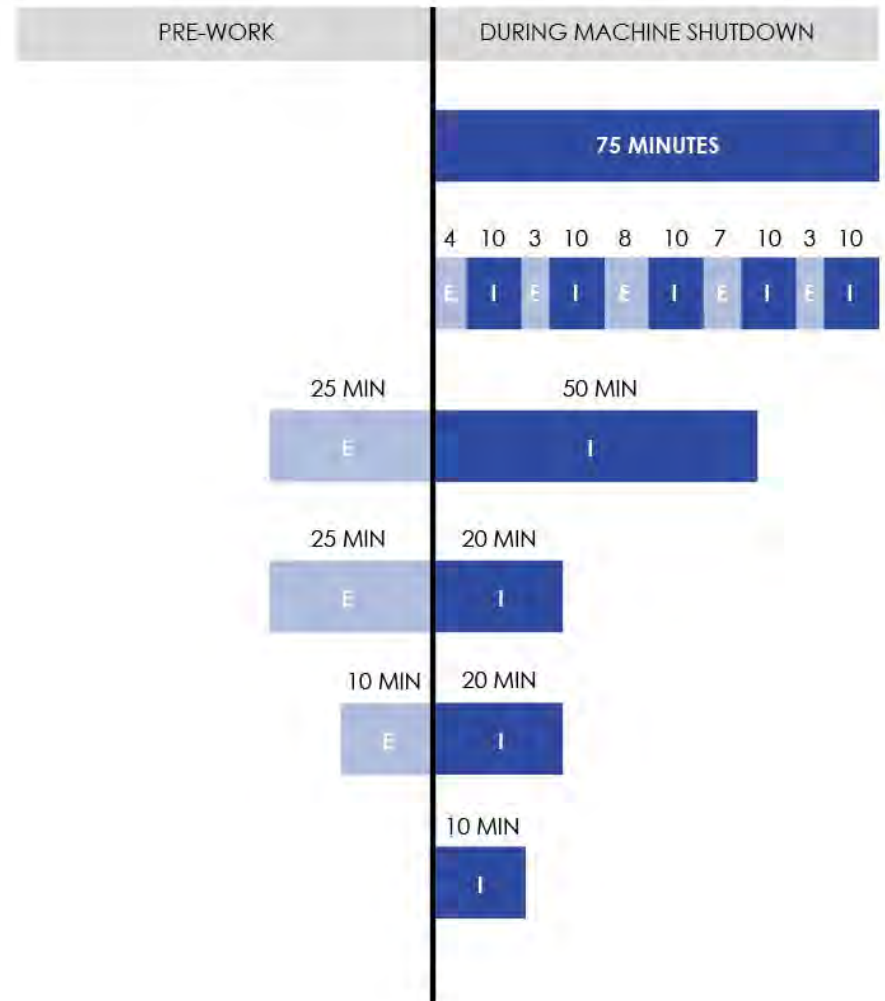


# Set Up Reduction

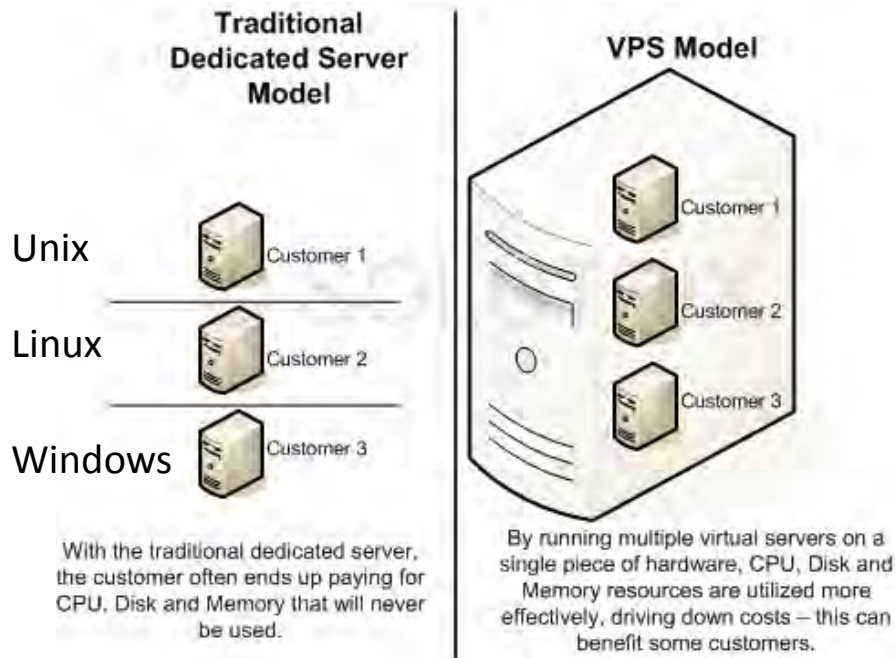
## METHODS: CHANGEOVER REDUCTION STEPS

E = External • I = Internal

- 1** Measure total time required for changeover. Video tape is best.
- 2** Identify internal versus external elements and calculate individual times
- 3** Take the external elements and make sure they are done before the machine stops
- 4** Reduce and eliminate the internal elements (i.e. adjustments & fastener items in particular)
- 5** Reduce the time required for external elements
- 6** Standardize and improve the new procedure over time



# Software Example



Same basic principle as SMED in die exchange...

Key here is not the time change over aspect but the software ability to act and host multiple server types...

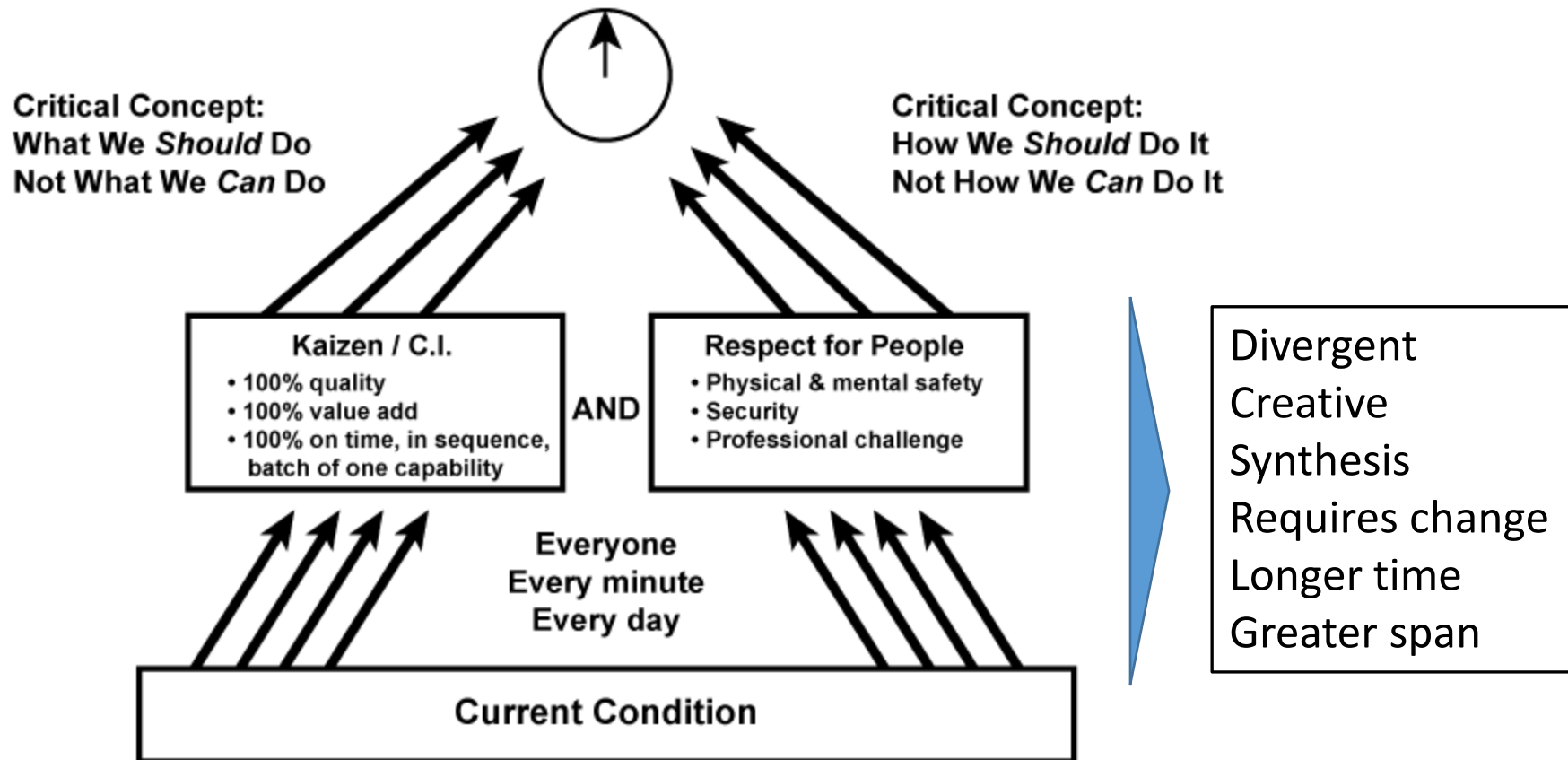
3 Dedicated Servers  
Each 30% utilized  
No flexibility  
Stranded resources

1 Virtual Server  
Now 90% utilized  
Flexibility  
Less waste

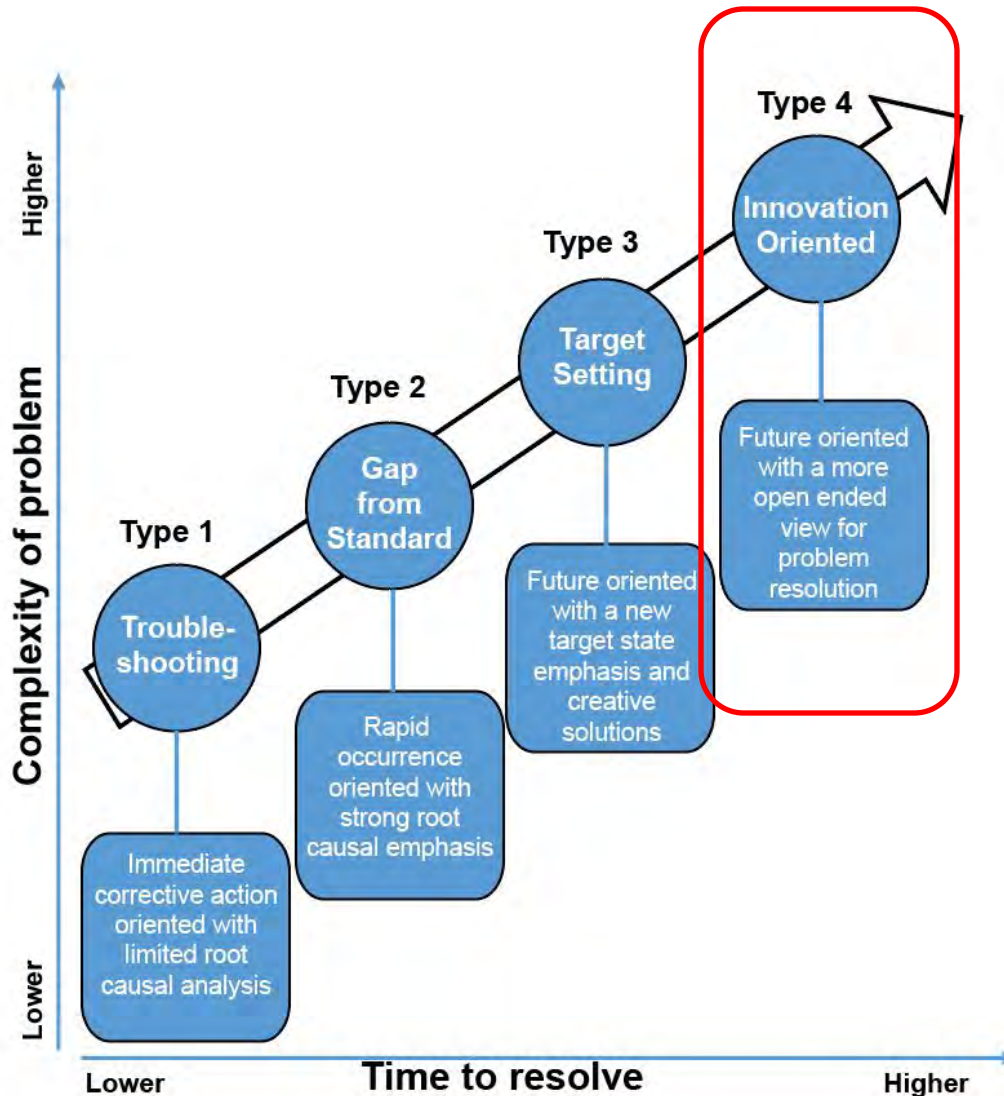


# Type 3 – Target State Summary

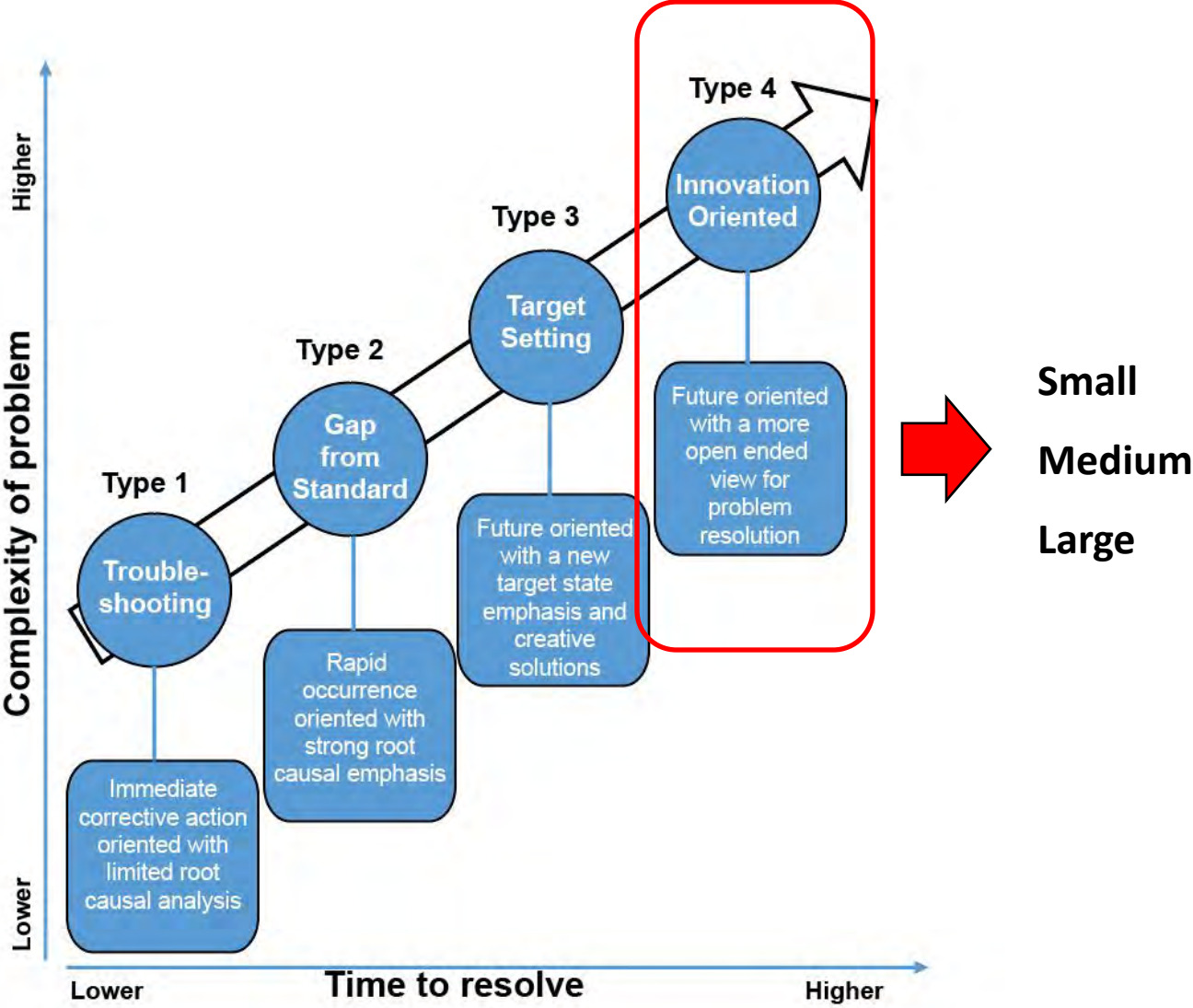
*Arubeki Sugata / Ideal State*



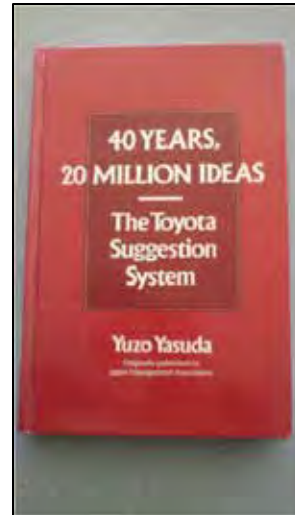
# 4 Types of Problem Situations



# 4 Types of Problem Situations



# Toyota Suggestion System 1951



The system was introduced by Managing Director Eiji Toyoda in 1951 when it became clear during the post Second World War economic recovery that Toyota's production facilities needed improvement. Toyoda took the idea of TCISS (the creative ideas suggestion system) from a Ford Motor Company plant which he had visited in July 1950.

Although the TCISS offered incentives to employees, the real value of the system was that it provided motivation to employees by focusing on their skills and creativity. The TCISS systemized the practices that had been customary since the time of Toyota Motor Corporation founder Kiichiro Toyoda: respecting opinions from production and sales and conducting spontaneous on-site inspections while simultaneously inviting suggestions for improvements.

# Washer Process Innovation



Entry View



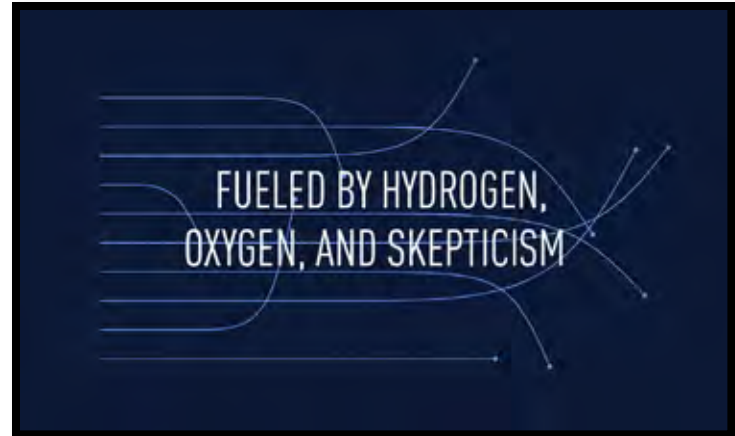
Front View

# Employee Improvement Idea

- “It occurred to me that the thought of putting the cylinder head through a large box shaped industrial washer was inherently a bad idea...blasting it from the outside with dozens of high pressure nozzles only pushed some cutting chips, dirt, and contaminants farther into the holes and ports, etc.”
- “It also occurred to me that just dunking the cylinder head into a series of 55 gallon sized dunk tanks via a robotic arm would work better. Plunging action into the tank with an agitator style of motion would drop the chips and contaminants out with less time, energy, cost, maintenance, and higher end quality...”



# Prius, Lexus, & Mirai



# Type 4 – Vision / Innovation

		How you?	
<b>CONFIGURATION</b>	<b>Profit Model</b>	Make money	Gillette, Hilti
	<b>Network</b>	Connect with others to create value	UPS, GSK, Toshiba
	<b>Structure</b>	Align your talent and assets	Mc Do, Fabindia
	<b>Process</b>	Use Superior methods to do your work	Zara Ikea
<b>OFFERING</b>	<b>Product Performance</b>	Employ distinguish features and functionality	Dyson, Mars, Inuit
	<b>Product System</b>	Create complementary products and services	Microsoft, Scion
<b>EXPERIENCE</b>	<b>Service</b>	Support and enhance the value of your offering	Zappos, Car Glass, Sysco
	<b>Channel</b>	Deliver your offering to your customers and users	Nespresso Amazon
	<b>Brand</b>	Represent your offering and business	Intel, Virgin
	<b>Customer Engagement</b>	Foster interaction	Apple Foursquare

Doblin: 10 Types of Innovation: The Discipline of Building Breakthroughs

# 5 Why Example Revisited

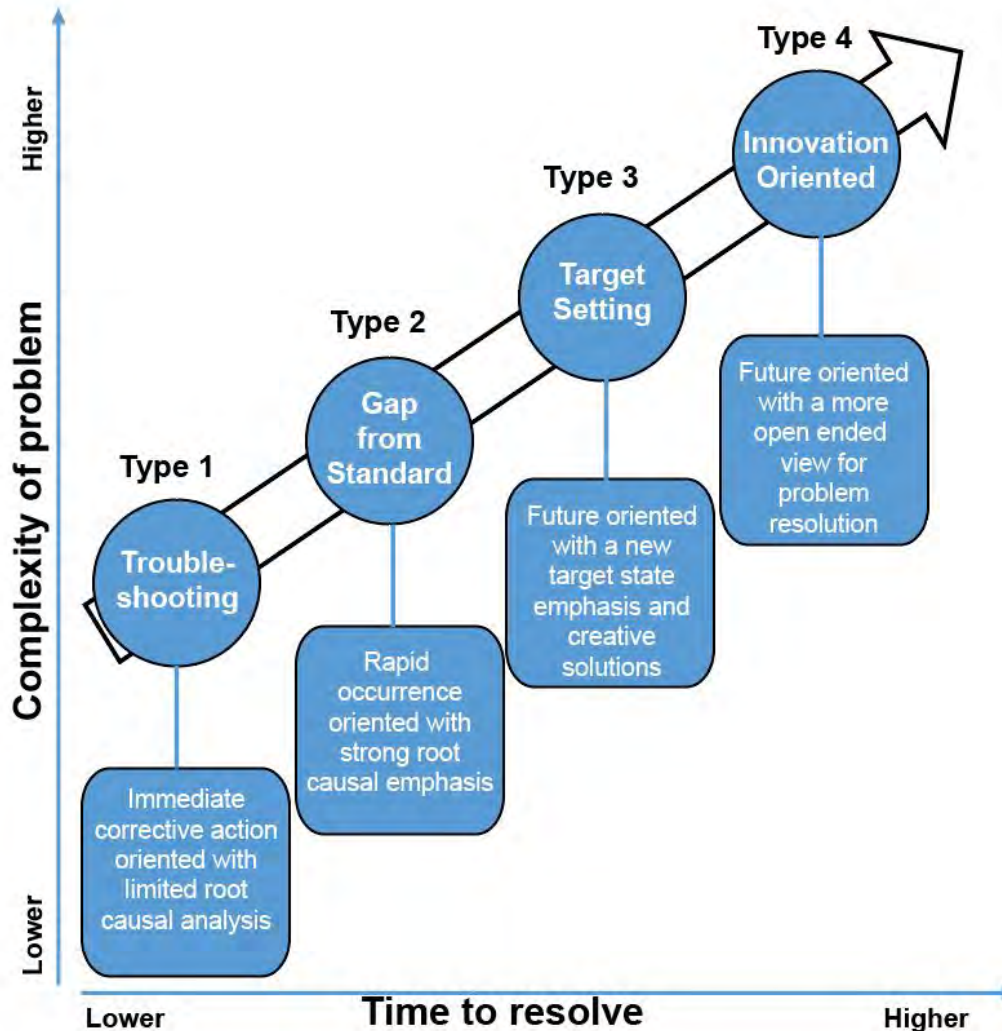
**Situation: A machine tool has stopped working halting production.**

- 1) “Why did the machine stop working?”
  - “Because the machine overloaded blowing the fuse in the control panel.”
- 2) “Why did the overload condition result?”
  - “Because there was insufficient lubrication to the spindle bearing.”
- 3) “Why was there insufficient spindle bearing lubrication?”
  - “Because there was insufficient lubrication drawn up by the pump.”
- 4) “Why was there insufficient lubrication draw by the pump?”
  - “Because the pump shaft was worn and rattling.”
- 5) “Why was the pump shaft worn?”
  - “Because there was no strainer on the lubrication device inlet port, and small metal cutting chips entered the system causing damage.”

# 5 Why Revisited

- **Type 1** - Troubleshoot cutting chips by daily cleaning and maintenance of the machine for immediate relief.
- **Type 2** – Put the strainer on the inlet port in the previous example for recurrence prevention.
- **Type 3** – Evacuate the cutting chip better by breaking the cutting chips smaller, with better coolant systems, chip breakers, and better tooling conditions. Also improve machine guards and tank covers for a more creative solution.
- **Type 4** – Tooling innovation, chip formation optimization, cutting condition innovation, washer process redesign, and upstream die casting optimization for process innovation. Material and product innovation are also possible angles.

# 4 Types of Problem Situations



# 4 Types & Benkei Analogy

## Benkei



## Kaoru Ishikawa



The term "7 QC tools" is named after the seven tools of Musashibo Benkei the famous warrior monk. Benkei owned seven weapons which he used to win all his battles. Similarly from my own experience you will find that you will be able to solve 95% of the problems you face if you properly use the 7 QC tools.

Professor Emeritus  
University of Tokyo

## Baka / バカ / 馬鹿

馬鹿の一つ覚え  
[ばかのひとつおぼえ,  
baka no hitotsu-obo

A fool remembers only  
one thing

A fool knows only one way  
of doing things



# Session Summary

- Benkei versus Baka analogy and be careful of experts who only know one way
- Each type has a different cadence and focal point
- Learning by doing is key for all four types
- Reflection after doing is key as well. However you can't just "think" your way to improvement
- Problem solving, innovation and improvement require perspiration and willingness to fail more than once

# Appendix